Executive Survey Insights
Wave 41:
May 2 to May 27, 2022

• Report Graphs
All the states in the country loosening social restrictions

March 26, the U.S. had the most confirmed COVID-19 cases in the world

December 21, the Long-Term Care Vaccination Program was launched

Delta variant surge

Omicron variant surge

March 24, 2020

March 26, the U.S. had the most confirmed COVID-19 cases in the world

*Average of IL/AL/MC/NC

Source: NIC Executive Survey Insights
<table>
<thead>
<tr>
<th>Wave 38</th>
<th>Wave 39</th>
<th>Wave 40</th>
<th>Wave 41</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Independent Living</strong></td>
<td><strong>Assisted Living</strong></td>
<td><strong>Memory Care</strong></td>
<td><strong>Nursing Care</strong></td>
</tr>
<tr>
<td>Decelerated</td>
<td>No change</td>
<td>Accelerated</td>
<td>Decelerated</td>
</tr>
<tr>
<td>27%</td>
<td>12%</td>
<td>19%</td>
<td>27%</td>
</tr>
<tr>
<td>35%</td>
<td>46%</td>
<td>50%</td>
<td>36%</td>
</tr>
<tr>
<td>37%</td>
<td>42%</td>
<td>45%</td>
<td>29%</td>
</tr>
</tbody>
</table>

Wave 38 responses were collected from February 7 to March 6, 2022
Wave 39 responses were collected from March 7 to April 3, 2022
Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights
*Sample size <30
Organizations with lead volume above pre-pandemic levels by size

Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights
Organizations with lead volume above pre-pandemic levels by size

Wave 38 responses were collected from February 7 to March 6, 2022
Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights
Other, for reference
Pace of Move-Outs in Past 30-Days

Wave 38 responses were collected from February 7 to March 6, 2022
Wave 39 responses were collected from March 7 to April 3, 2022
Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights
*Sample size <30
The severity of staffing shortages

**Wave 40**
- Moderate: 73%
- Severe: 19%
- Minimal: 8%

**Wave 41**
- Moderate: 77%
- Severe: 16%
- Minimal: 7%

Wave 40 responses were collected from April 4 to May 1, 2022.
Wave 41 responses were collected from May 2 to May 27, 2022.
Source: NIC Executive Survey Insights
Demographics – W41
60 responses received

Types of properties owned/operated
• 74% Seniors Housing (IL/AL/MC)
• 31% Nursing Care
• 28% CCRC
(multiple responses allowed, will not add to 100%)

PROFIT STATUS: SIZE:
FP: 58% 1 to 10: 51%
NFP: 29% 11 to 25: 24%
Both: 14% 26+: 25%
Current share of full-time open positions across organization

Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights
Wave 41 responses were collected from May 2 to May 27, 2022

Source: NIC Executive Survey Insights
Severity of Staffing Shortages

ESI Waves 39 - 41

Wave 39 responses were collected from March 7 to April 3, 2022
Wave 40 responses were collected from April 4 to May 1, 2022
Wave 41 responses were collected from May 2 to May 27, 2022
Source: NIC Executive Survey Insights