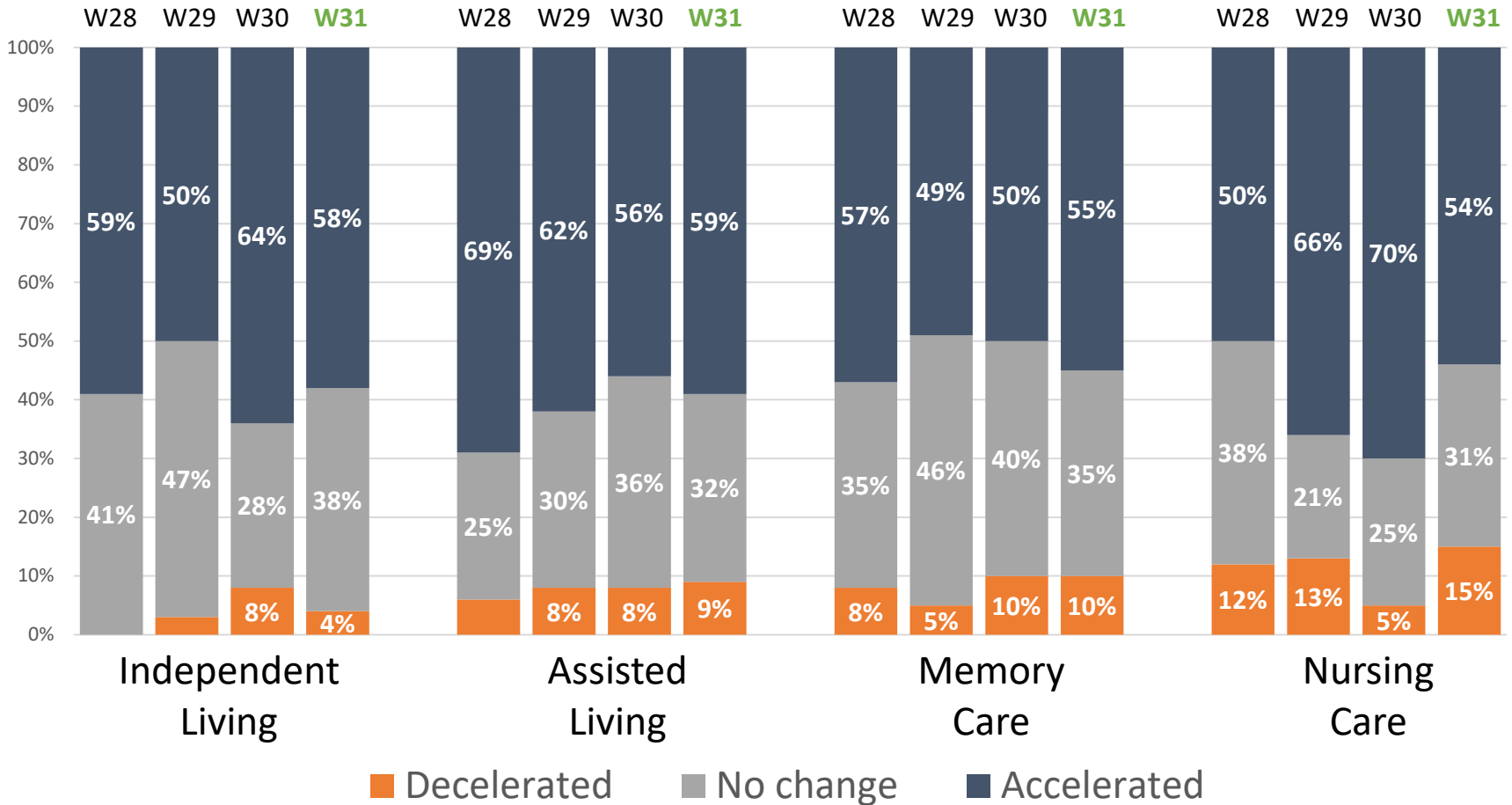


Executive Survey Insights

Wave 31, July 12 – August 8, 2021

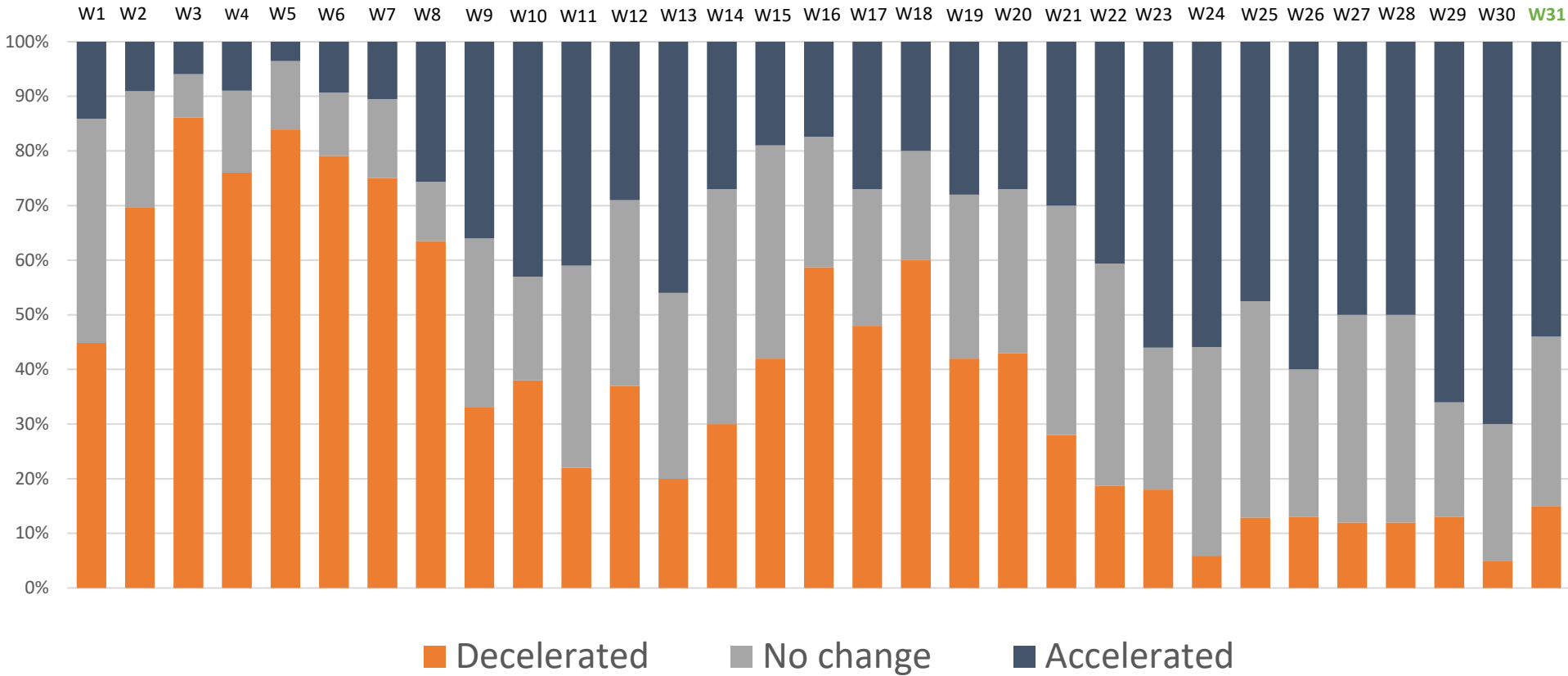
- Report Graphs

Pace of Move-Ins in Past 30-Days



Wave 28 responses collected May 3 to May 16, 2021
 Wave 29 responses collected May 17 to June 13, 2021
 Wave 30 responses collected June 14 to July 11, 2021
 Wave 31 responses collected July 12 to August 8, 2021
 Source: NIC Executive Survey Insights

Pace of Move-Ins in Past 30-Days: Nursing Care



March 24, 2020

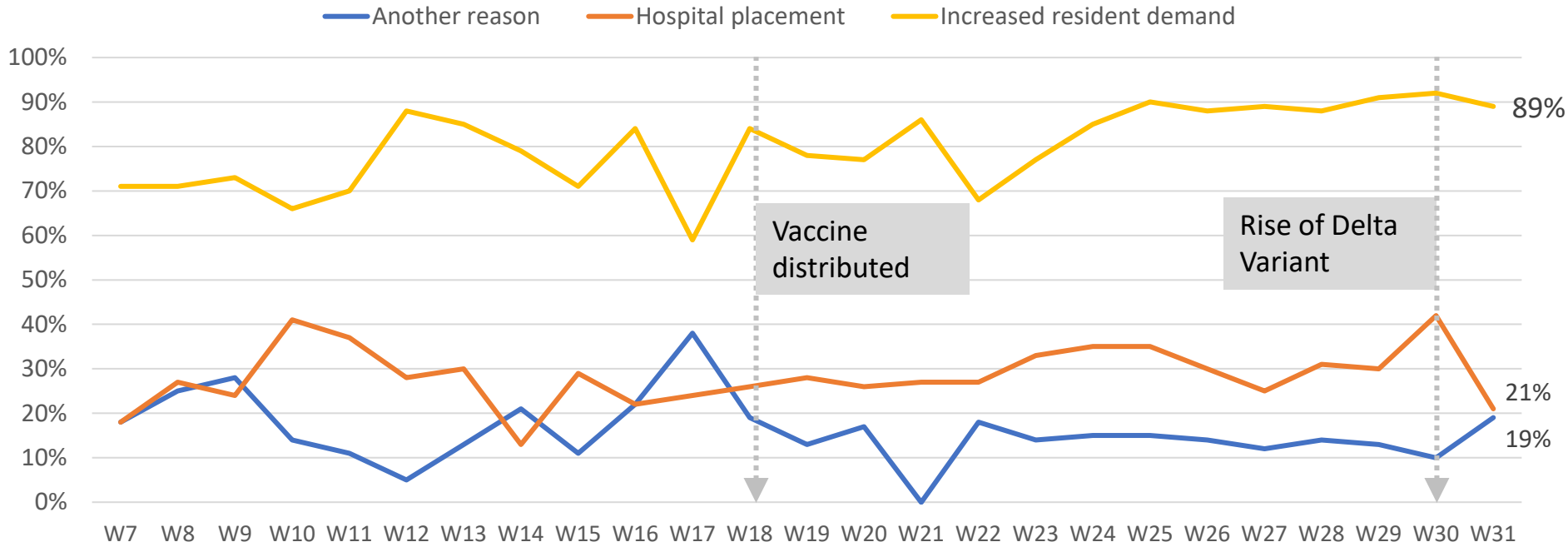


August 8, 2021

Totals may not add to 100% due to rounding

Source: NIC

Reasons for Acceleration in Move-Ins in Past 30-Days

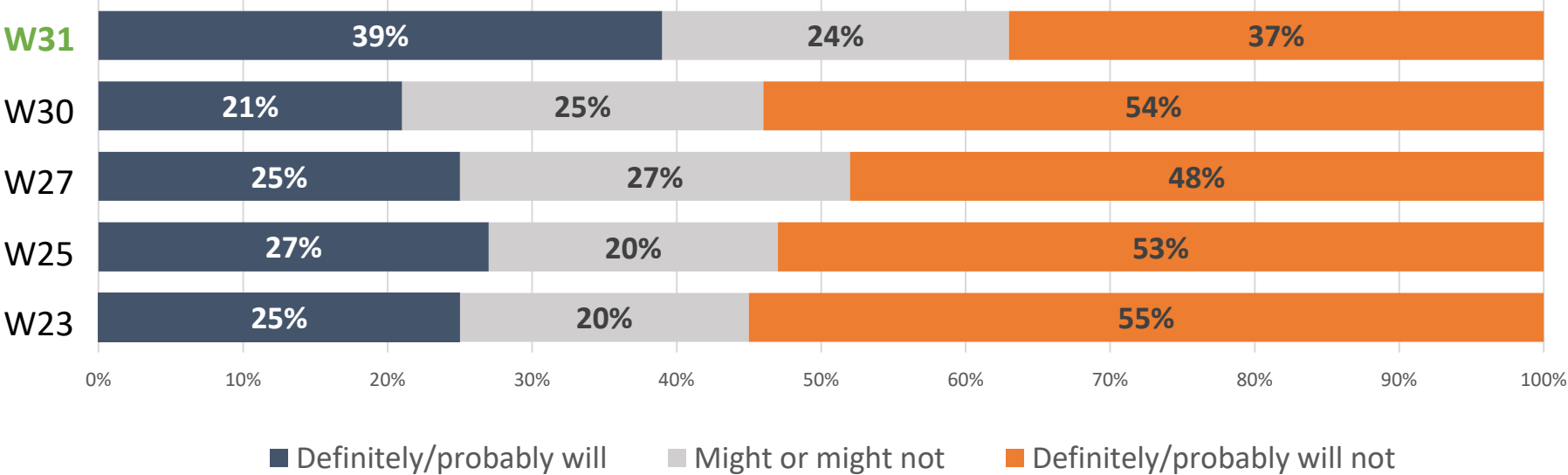


May 11, 2020

August 8, 2021

Source: NIC Executive Survey Insights

Organizations considering making the COVID-19 vaccine mandatory for community staff members



Wave 23 responses collected February 22 to March 7, 2021

Wave 25 responses collected March 22 to April 4, 2021

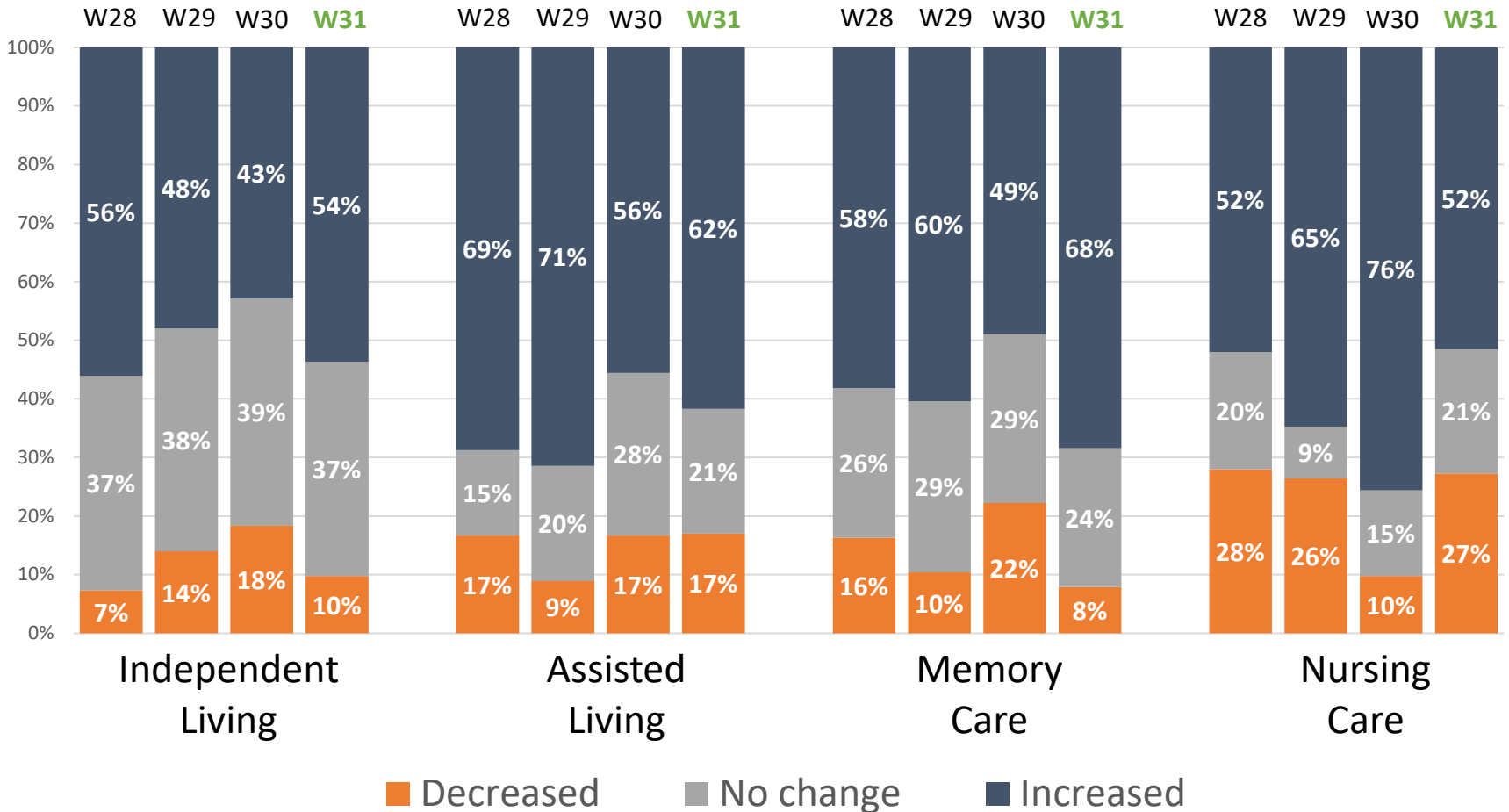
Wave 27 responses collected April 19 to May 2, 2021

Wave 30 responses collected June 14 to July 11, 2021

Wave 31 responses collected July 12 to August 8, 2021

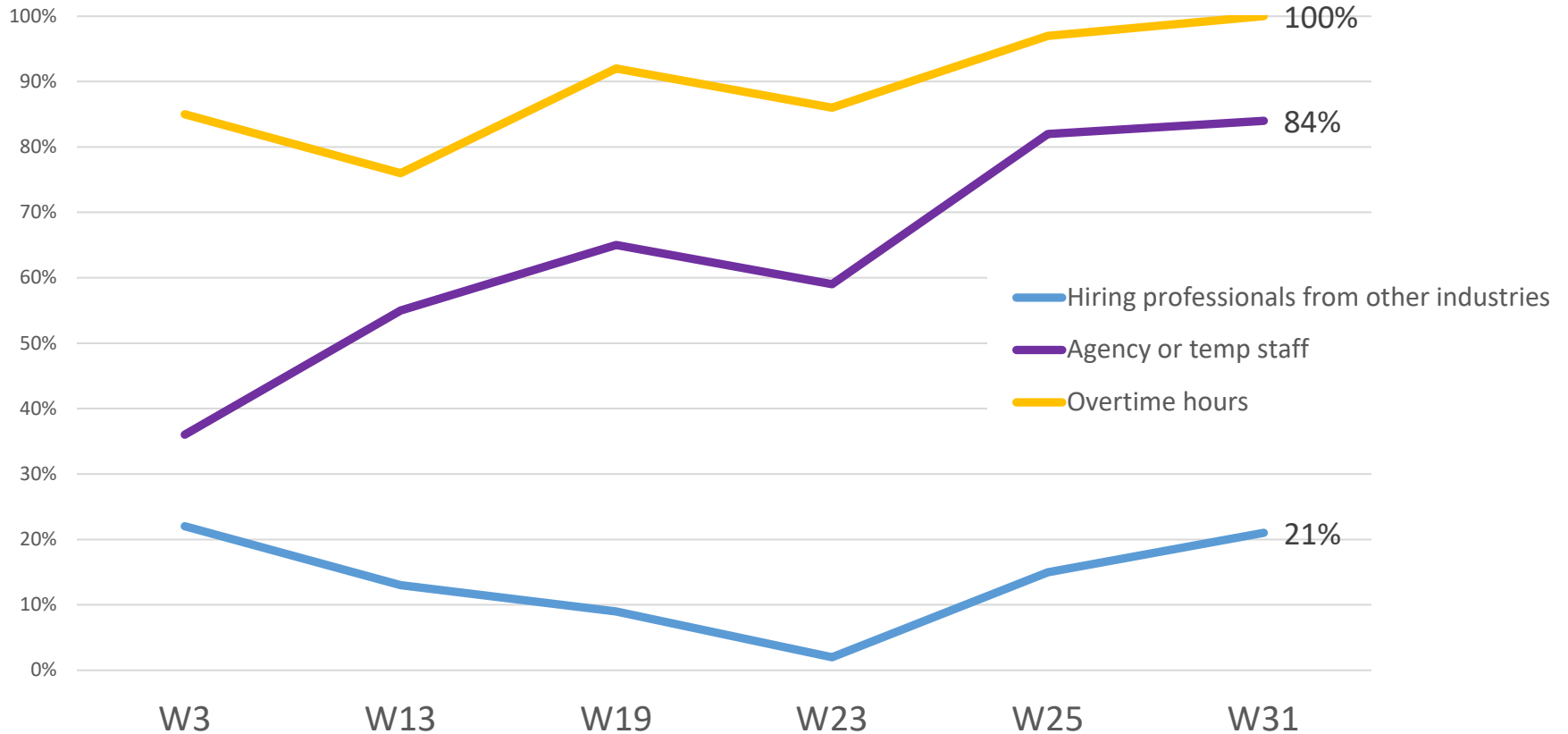
Source: NIC Executive Survey Insights

Change in Occupancy by Care Segment: Current vs. One Month Prior



Wave 28 responses collected May 3 to May 16, 2021
 Wave 29 responses collected May 17 to June 13, 2021
 Wave 30 responses collected June 14 to July 11, 2021
 Wave 31 responses collected July 12 to August 8, 2021
 Source: NIC Executive Survey Insights

Organizations backfilling staffing shortages with...

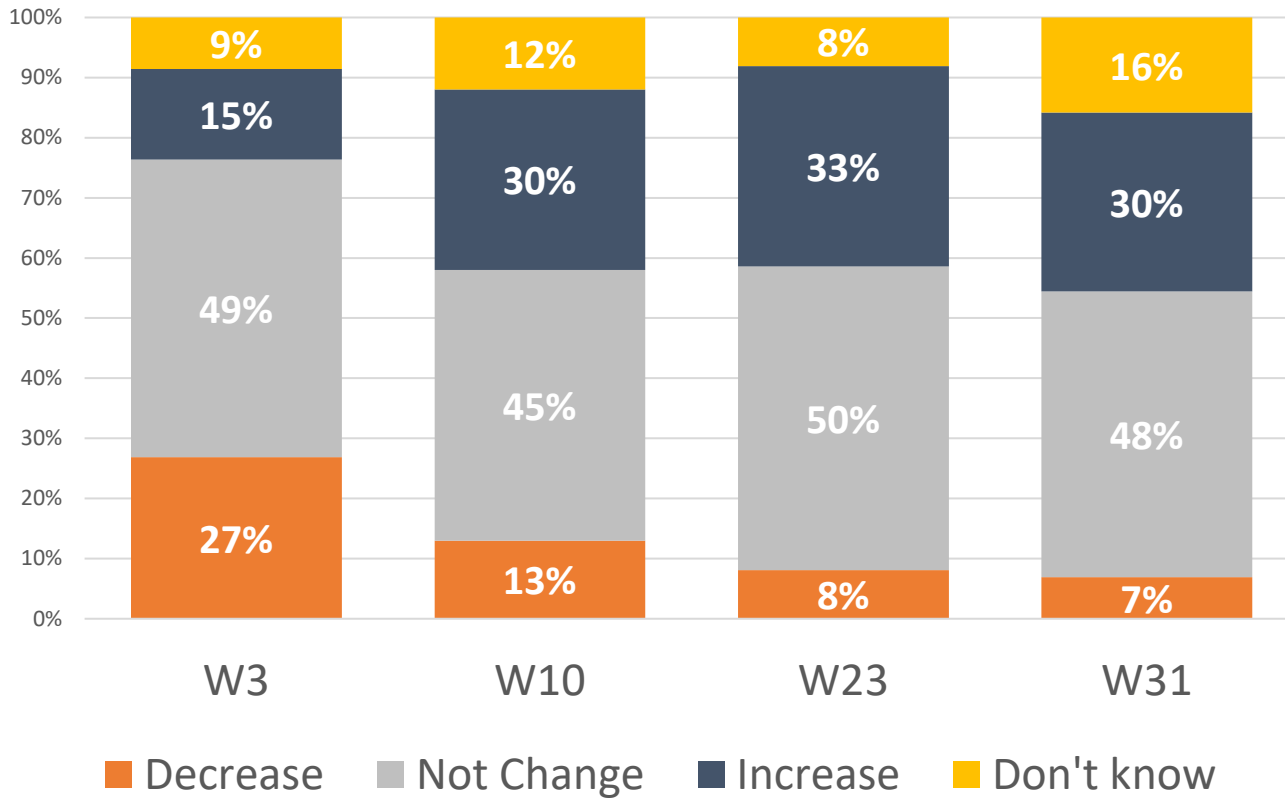


April 13, 2020



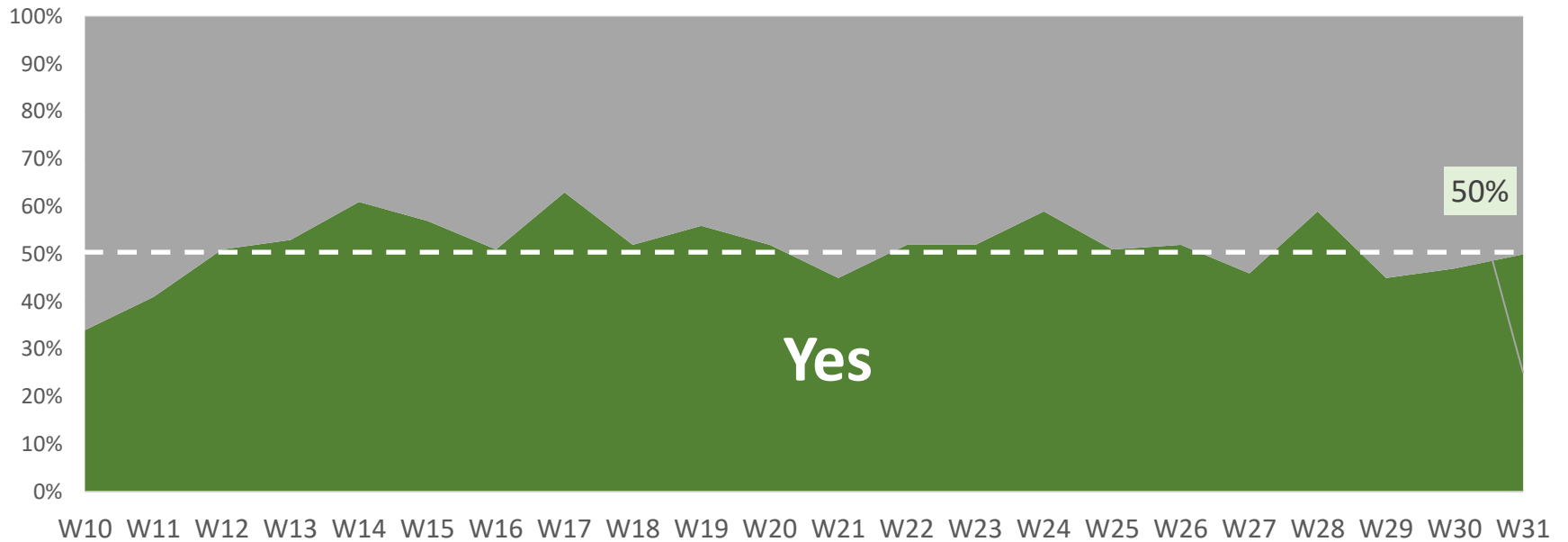
August 8, 2021

Expectations for development pipeline going forward



Wave 3 responses collected April 13 to April 19, 2020
Wave 10 responses collected July 20 to August 2, 2020
Wave 23 responses collected February 22 to March 7, 2021
Wave 31 responses collected July 12 to August 8, 2021
Source: NIC Executive Survey Insights

Organizations currently offering rent concessions



July 20, 2020



August 8, 2021

Source: NIC Executive Survey Insights