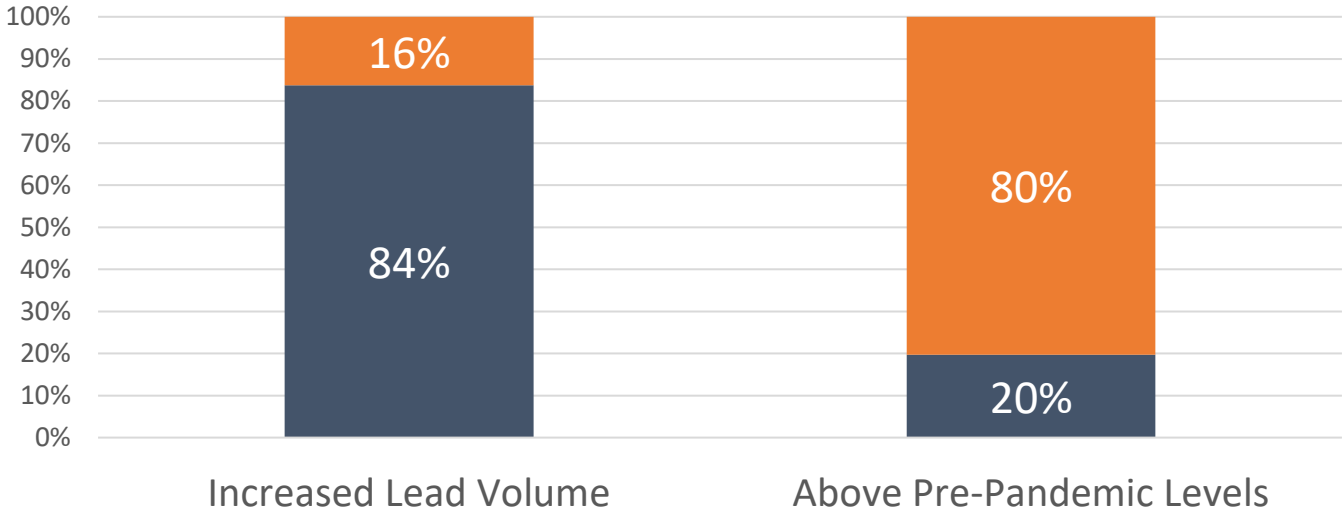


Executive Survey Insights Wave 26 April 5 - 18, 2021

- Report Graphs

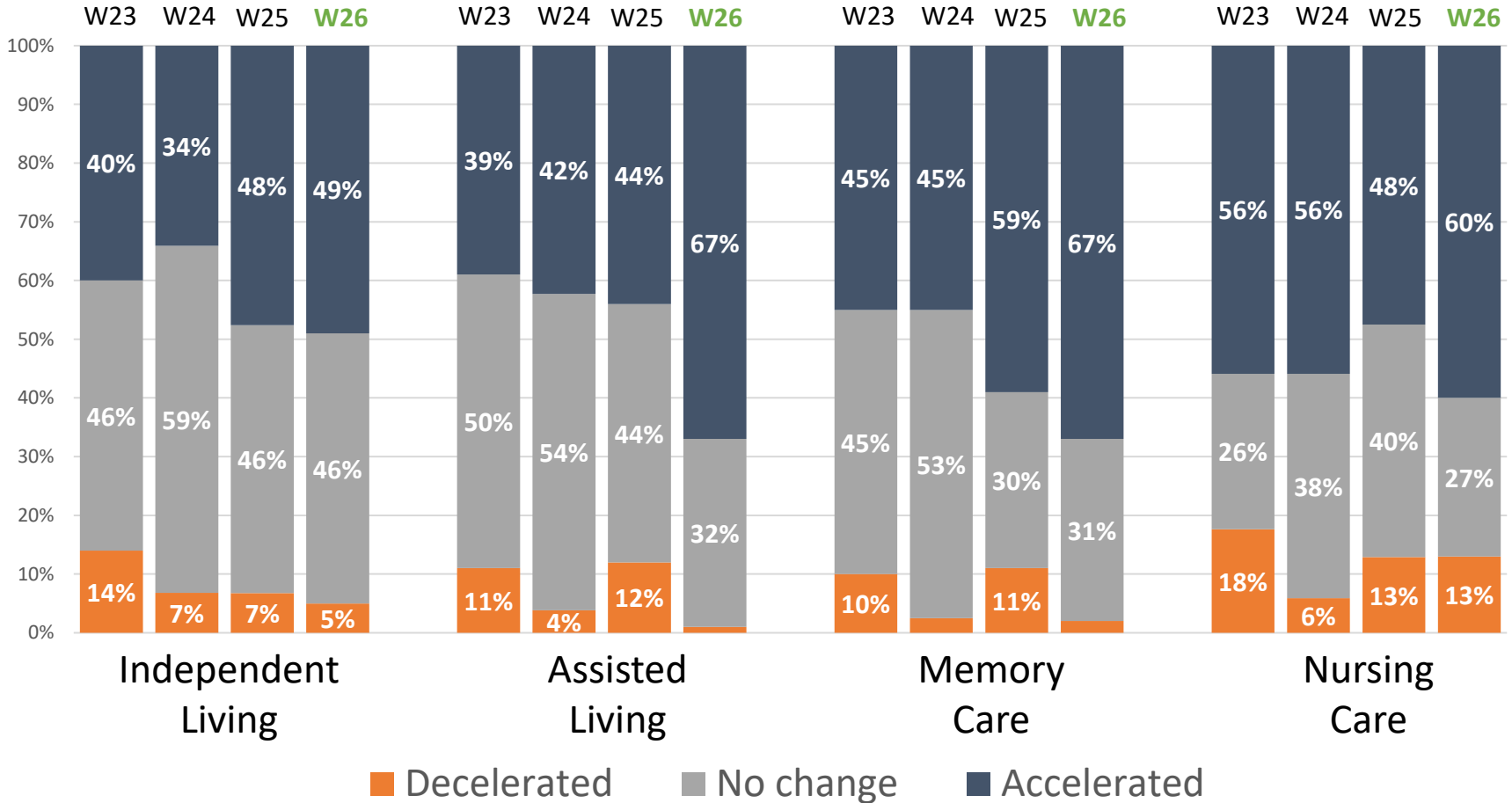
Organizations with increase in lead volume since beginning of the year

■ Yes ■ No



Wave 26 responses collected April 5 to April 18, 2021
Source: NIC Executive Survey Insights

Pace of Move-Ins in Past 30-Days



Wave 23 responses collected February 22 to March 7, 2021

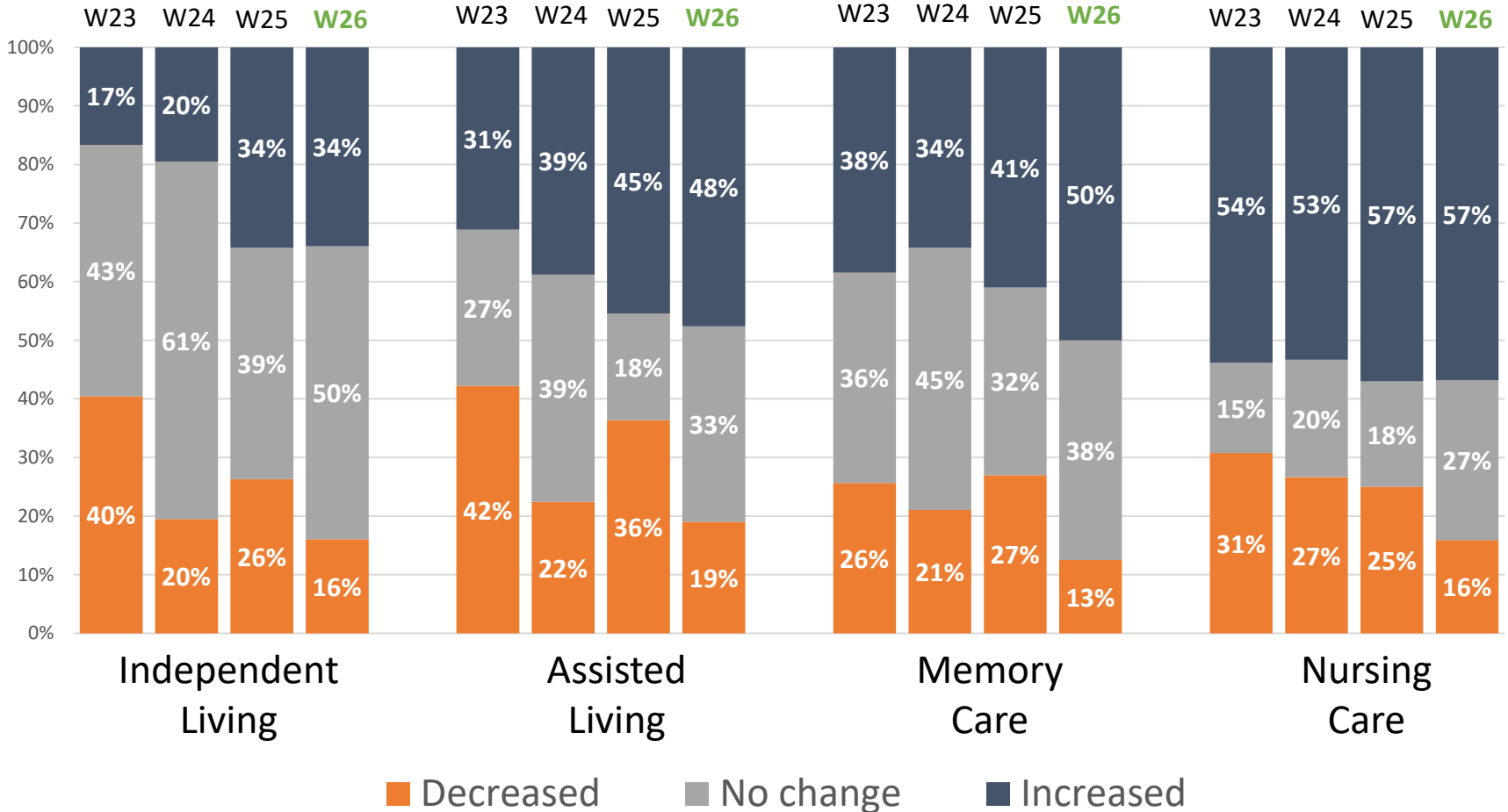
Wave 24 responses collected March 8 to March 21, 2021

Wave 25 responses collected March 22 to April 4, 2021

Wave 26 responses collected April 5 to April 18, 2021

Source: NIC Executive Survey Insights

Change in Occupancy by Care Segment: Current vs. One Month Prior



Wave 23 responses collected February 22 to March 7, 2021

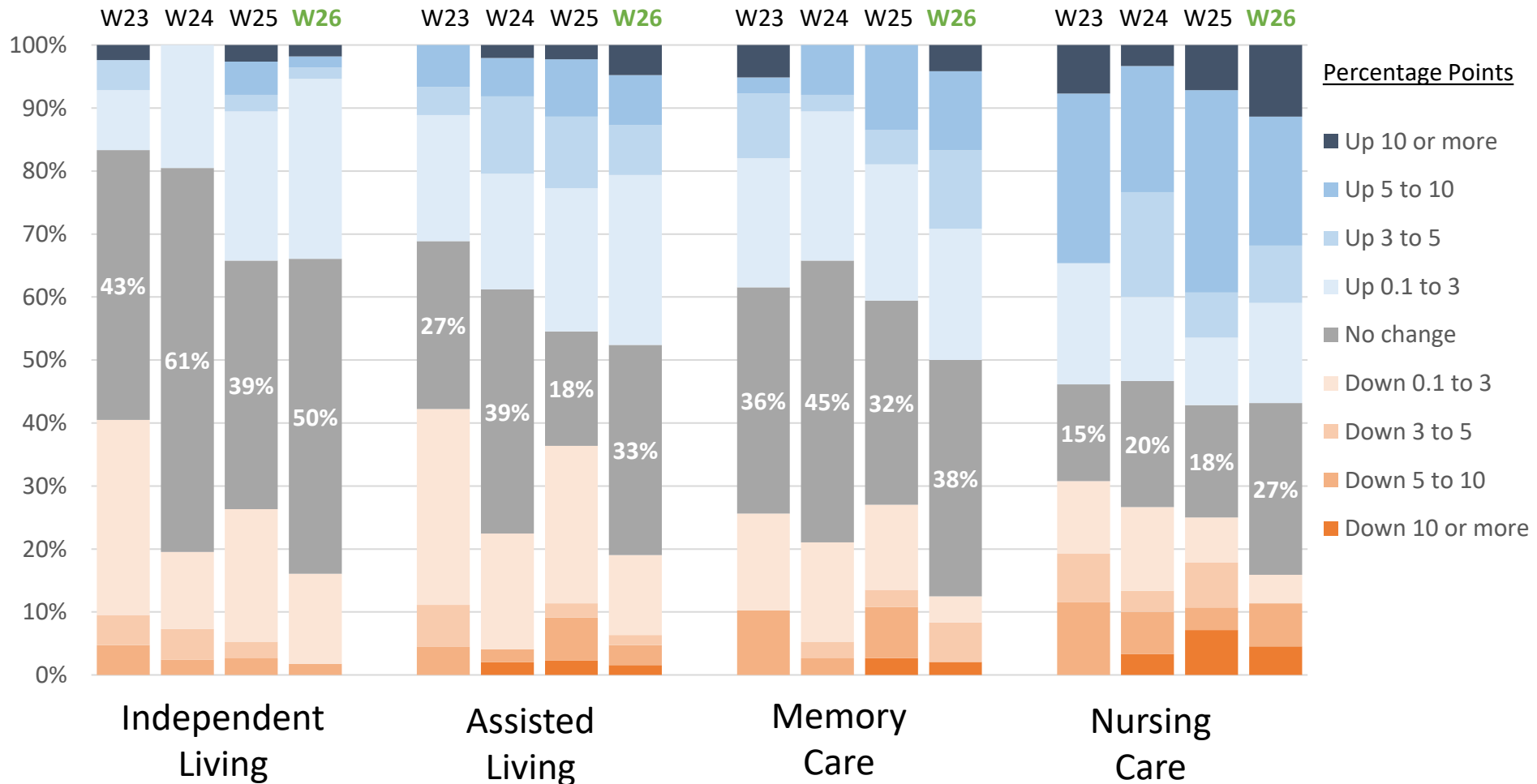
Wave 24 responses collected March 8 to March 21, 2021

Wave 25 responses collected March 22 to April 4, 2021

Wave 26 responses collected April 5 to April 18, 2021

Source: NIC Executive Survey Insights

Change in Occupancy By Care Segment: Current vs. One Month Prior



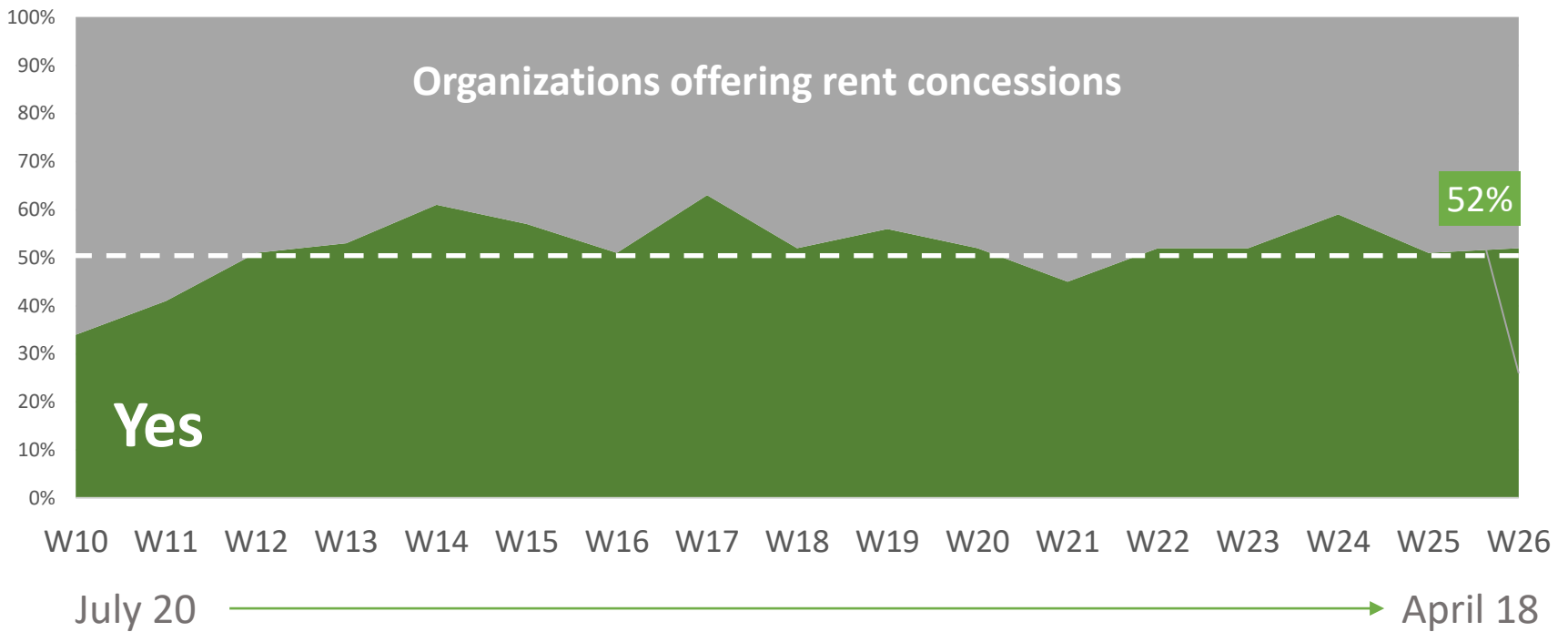
Wave 23 responses collected February 22 to March 7, 2021

Wave 24 responses collected March 8 to March 21, 2021

Wave 25 responses collected March 22 to April 4, 2021

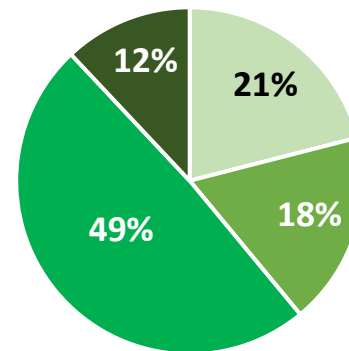
Wave 26 responses collected April 5 to April 18, 2021

Source: NIC Executive Survey Insights



Organizations with multiple properties offering rent concessions in % of properties*

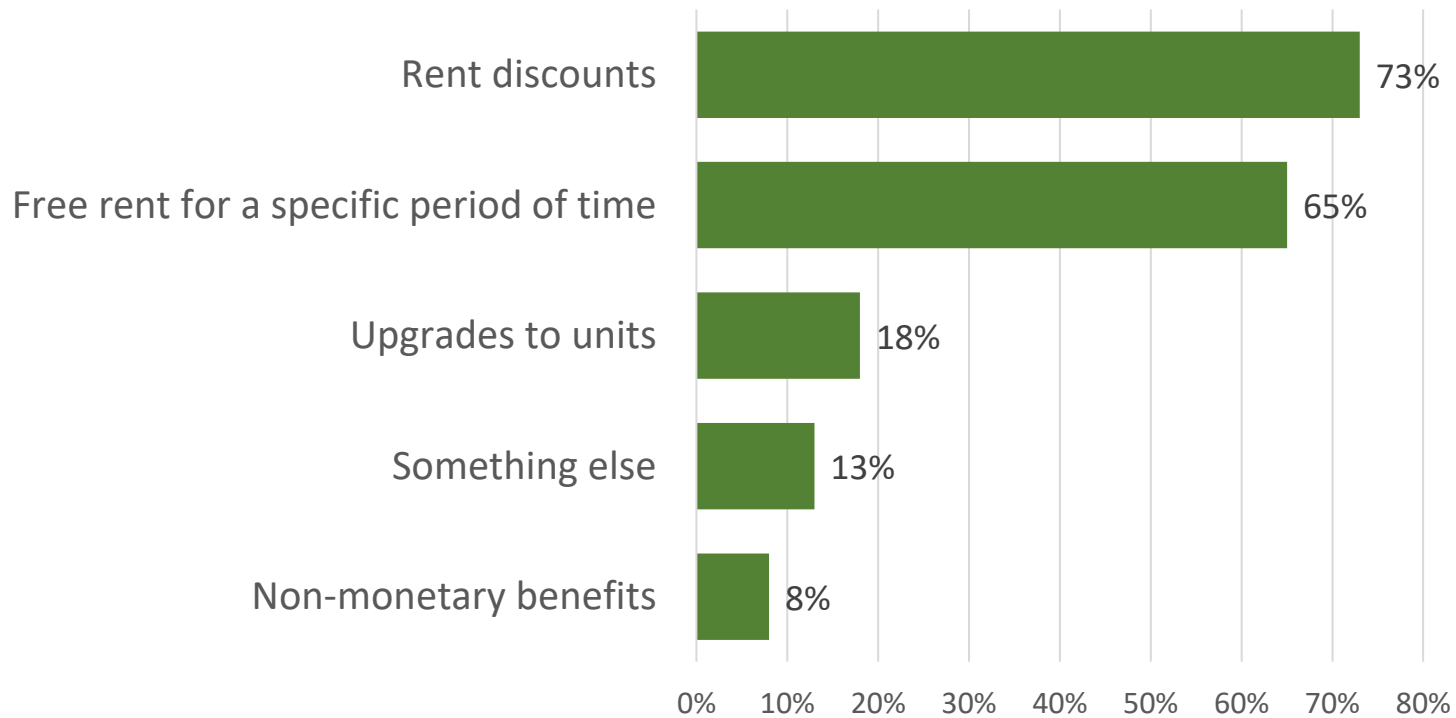
- Up to 25% of our properties
- Up to 50% of our properties
- More than 50% of our properties
- All of our properties



W26

*Respondents with three or more properties
Source: NIC Executive Survey Insights

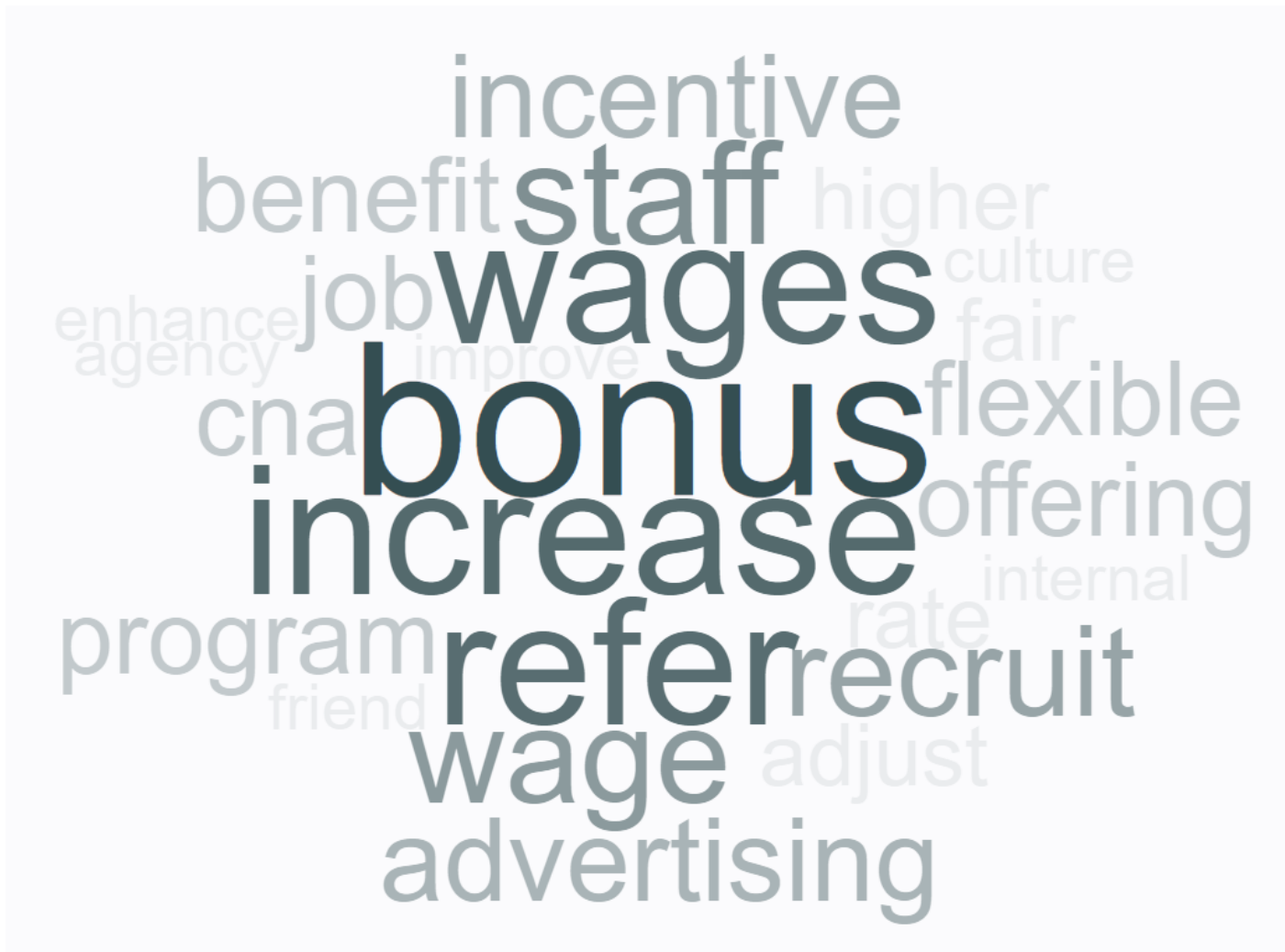
Rent concessions being offered by organizations



Wave 26 respondents collected April 5 to April 18, 2021

Source: NIC Executive Survey Insights

What organizations are doing to attract
CAREGIVING staff: key words



Wave 26 respondents collected April 5 to April 18, 2021
Source: NIC Executive Survey Insights