

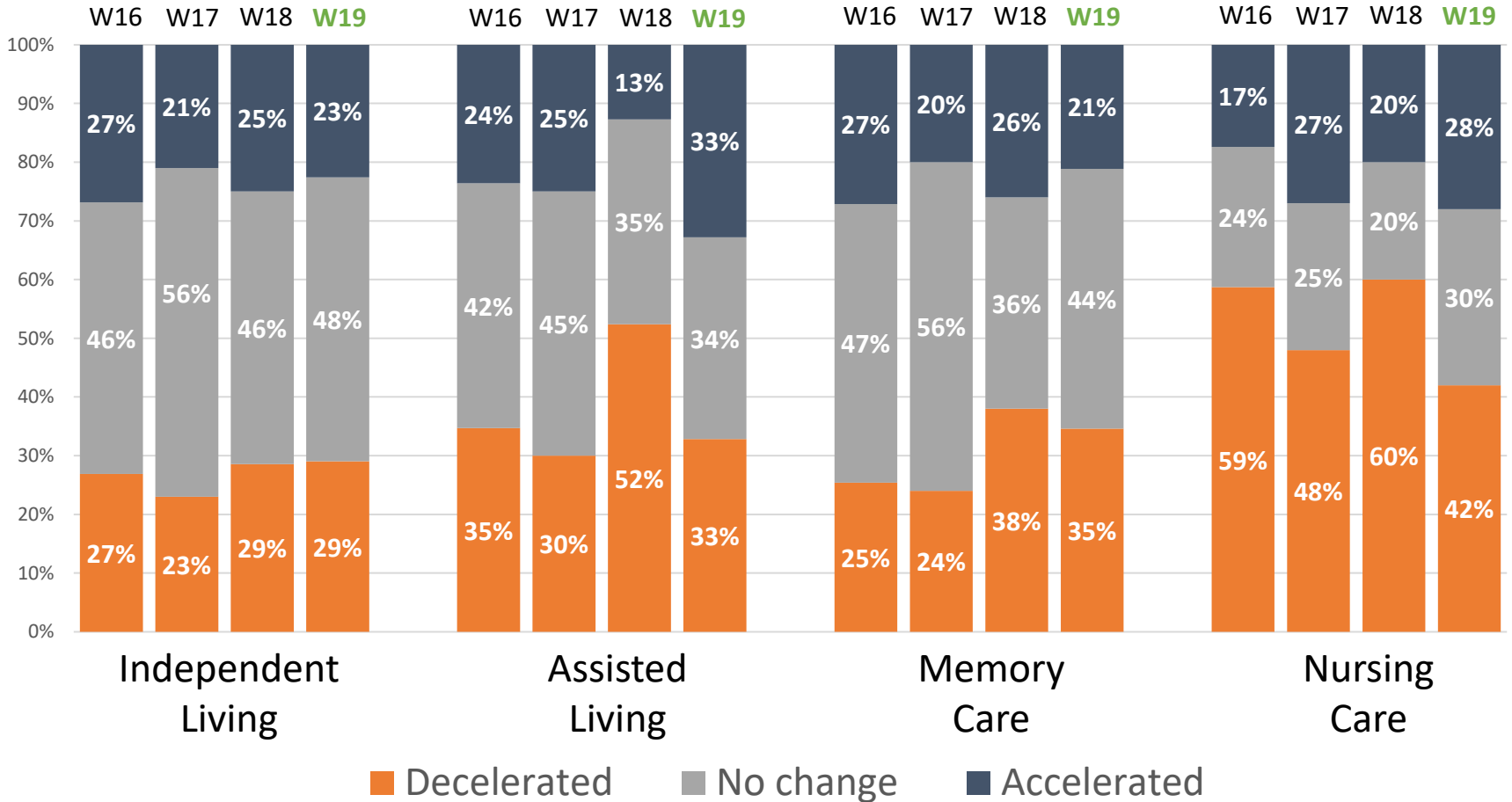
# Executive Survey Insights

## Wave 19

Dec. 28, 2020 – Jan. 10, 2021

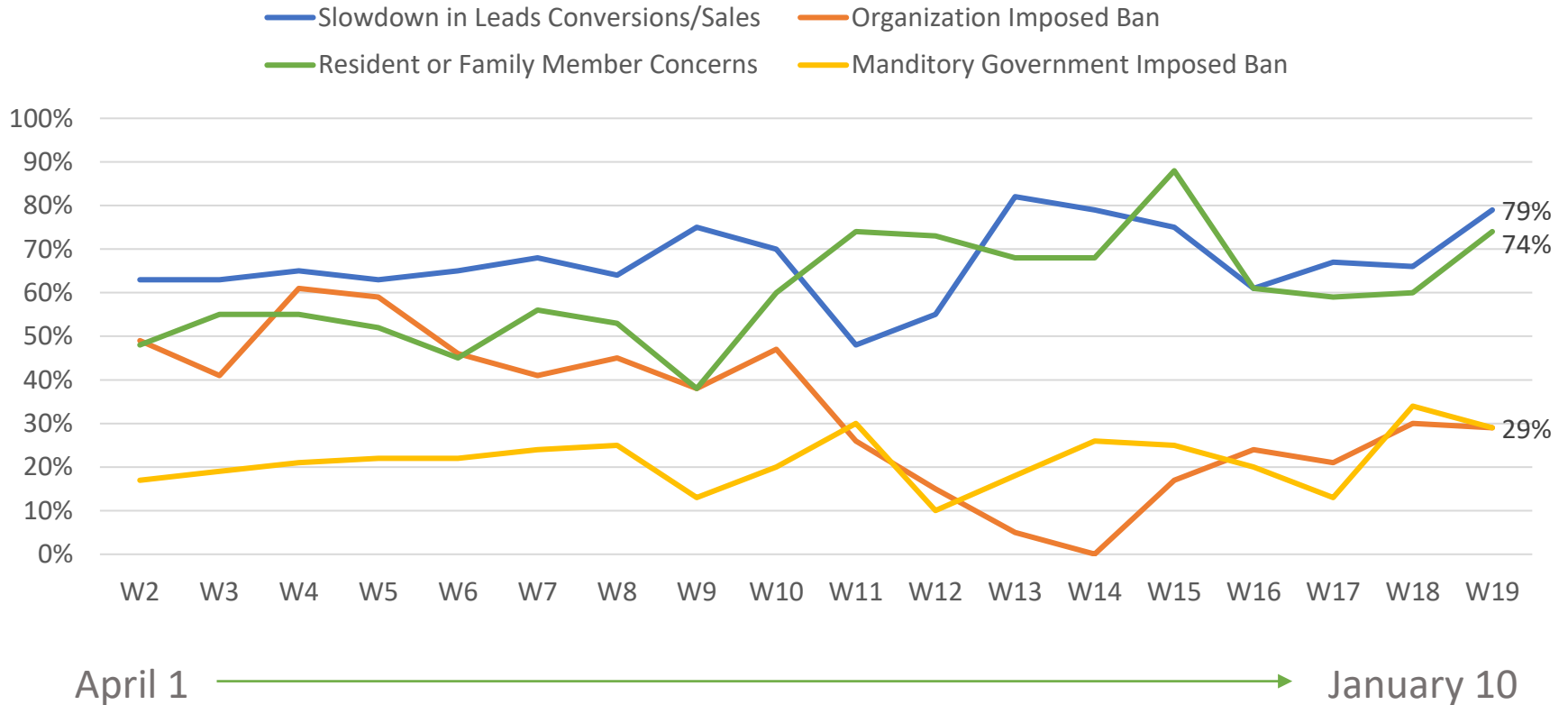
- Report Graphs

## Pace of Move-Ins in Past 30-Days



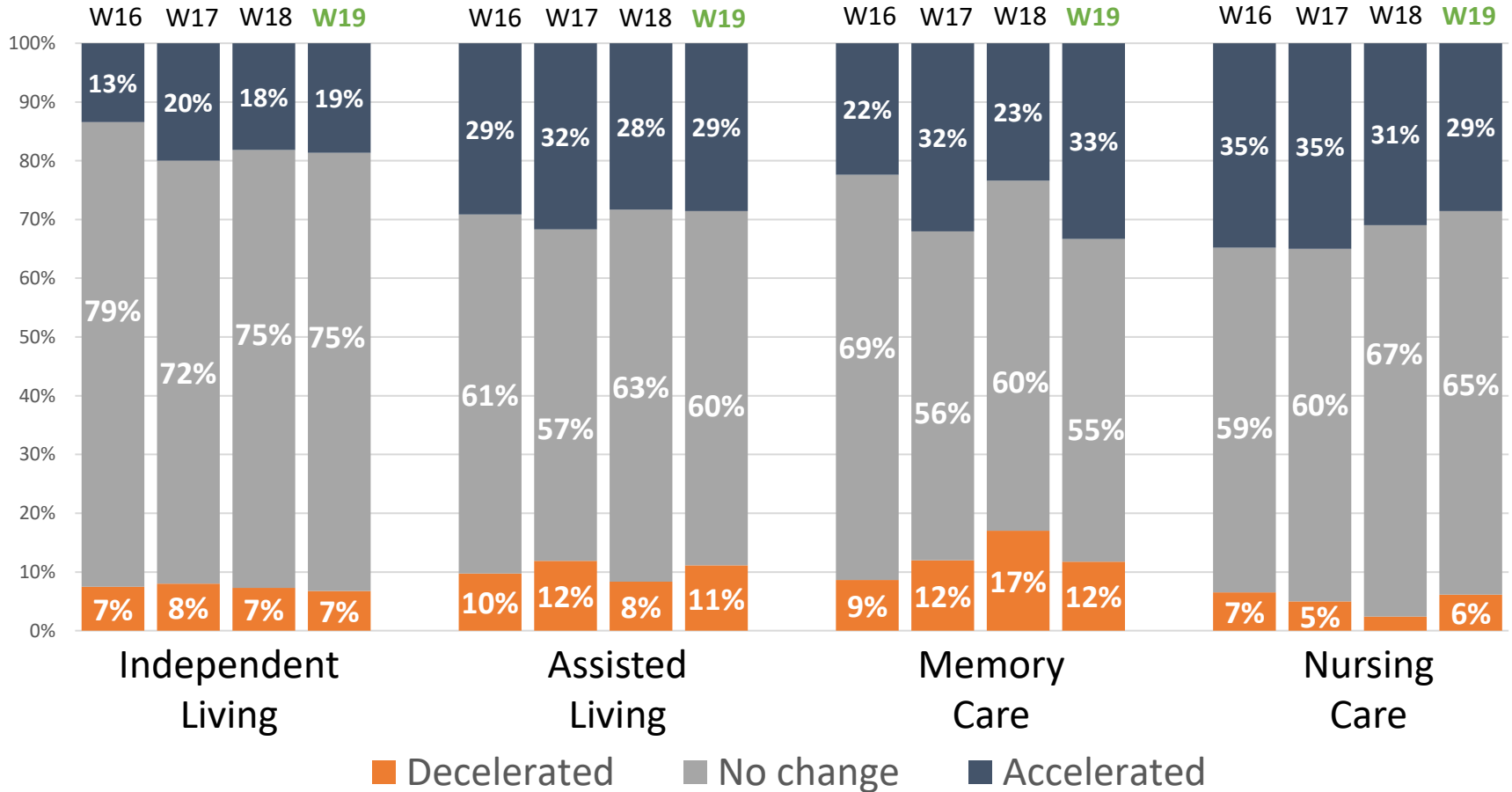
Wave 16 responses collected November 9 to November 22, 2020  
 Wave 17 responses collected November 30 to December 13, 2020  
 Wave 18 responses collected December 14 to December 27, 2020  
 Wave 19 responses collected December 28, 2020 to January 10, 2021  
 Totals may not add to 100% due to rounding  
 Source: NIC Executive Survey Insights

## Reasons for Deceleration in Move-Ins in Past 30-Days



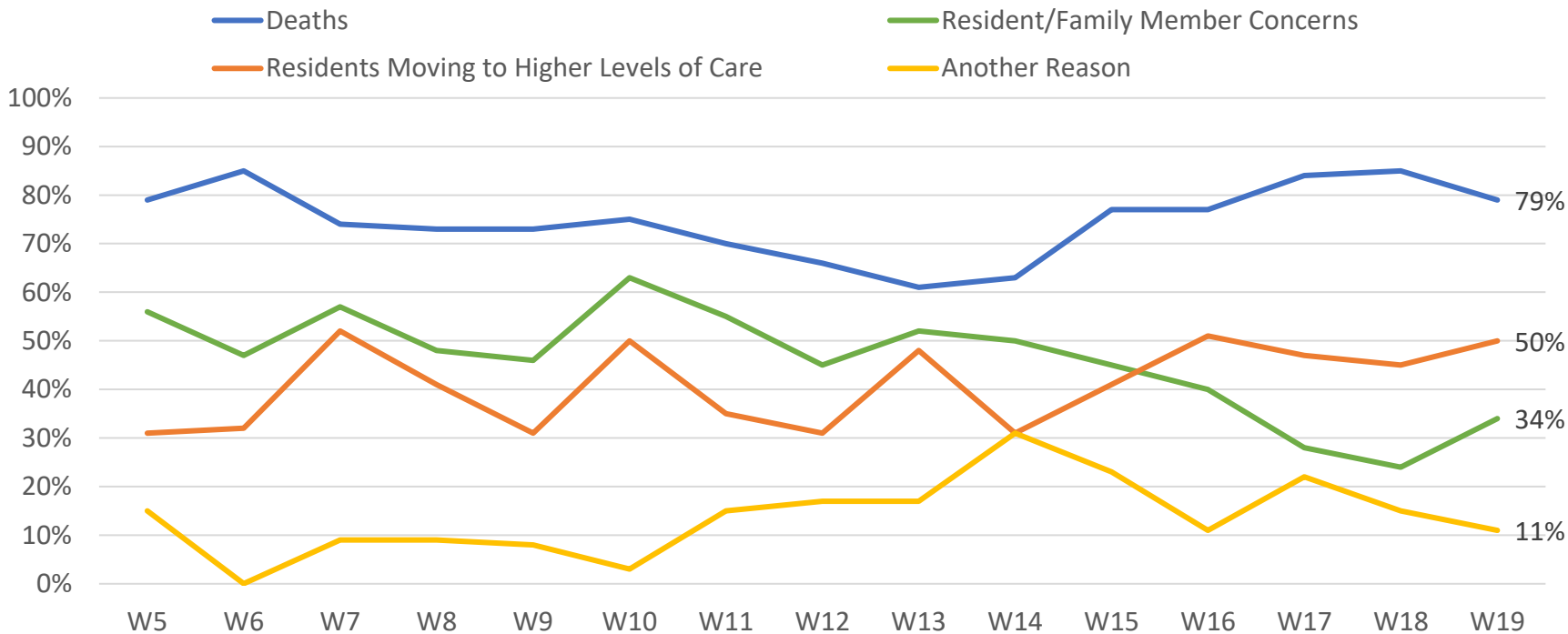
Question was not asked prior to April 1, 2020  
 Source: NIC Executive Survey Insights

## Pace of Move-Outs in Past 30-Days



Wave 16 responses collected November 9 to November 22, 2020  
 Wave 17 responses collected November 30 to December 13, 2020  
 Wave 18 responses collected December 14 to December 27, 2020  
 Wave 19 responses collected December 28, 2020 to January 10, 2021  
 Totals may not add to 100% due to rounding  
 Source: NIC Executive Survey Insights

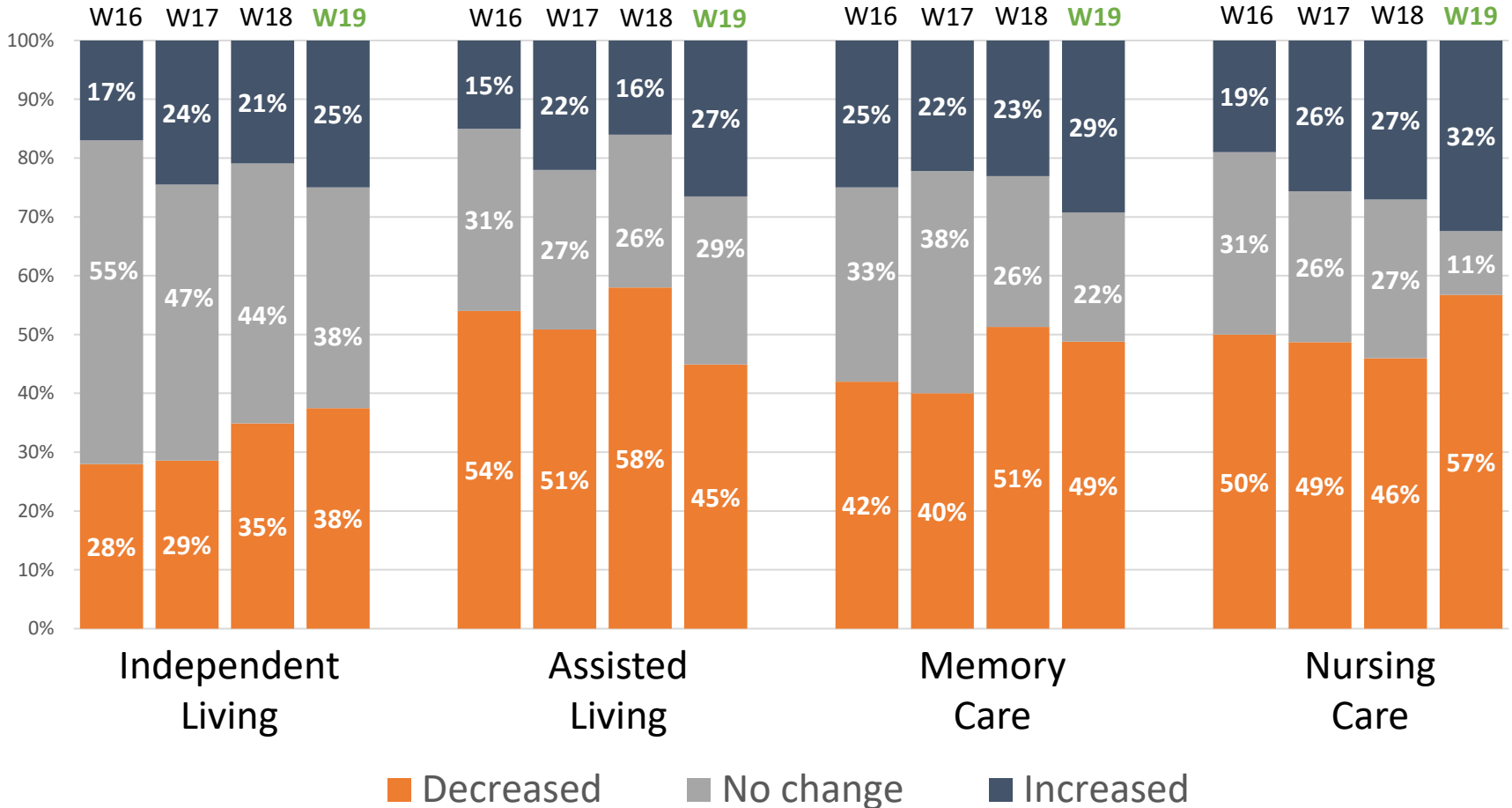
## Reasons for Acceleration in Move-Outs in Past 30-Days



April 1 
→
 January 10

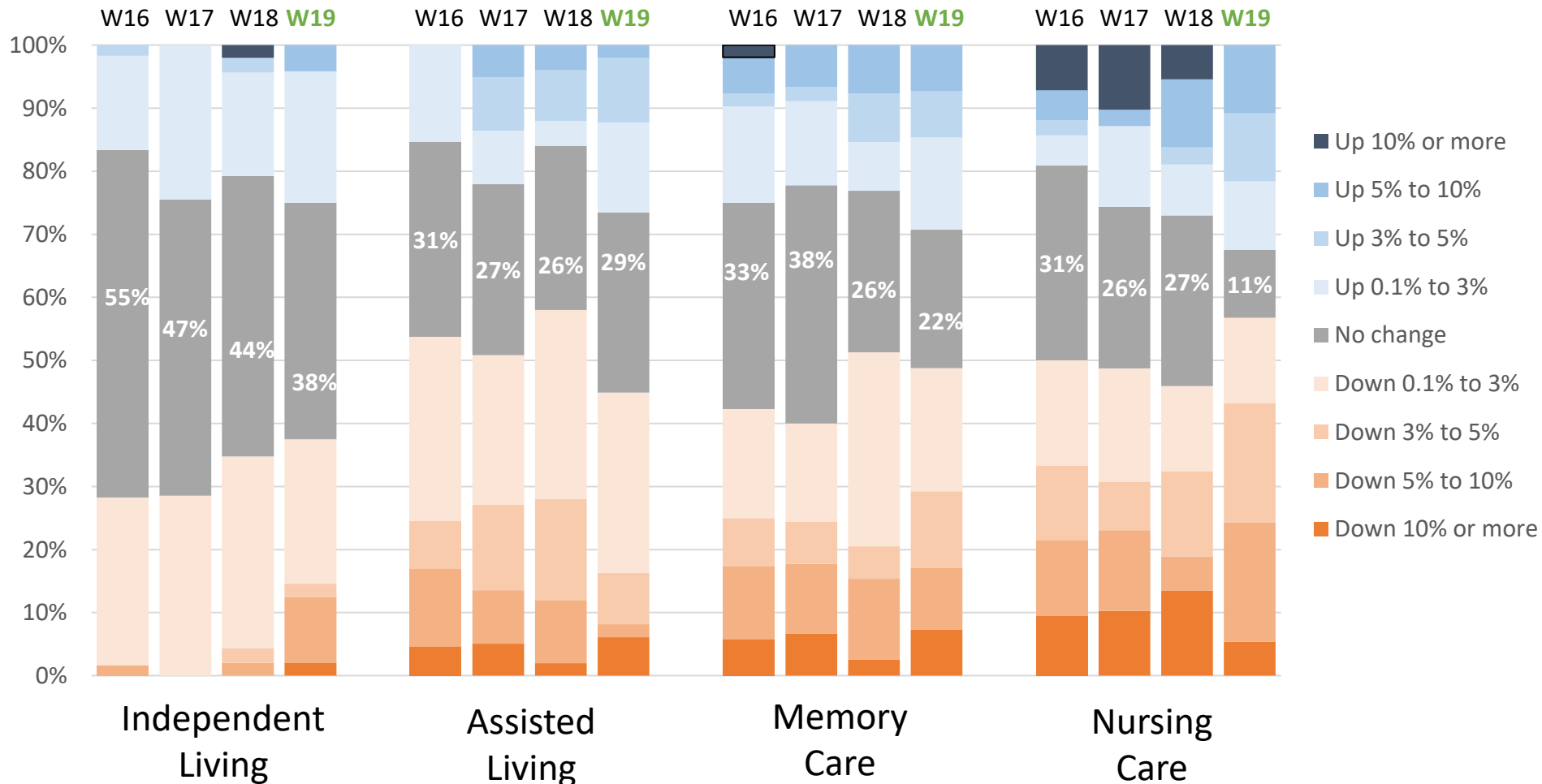
Question was not asked prior to April 1, 2020  
 Source: NIC Executive Survey Insights

## Change in Occupancy by Care Segment: Current vs. One Month Prior



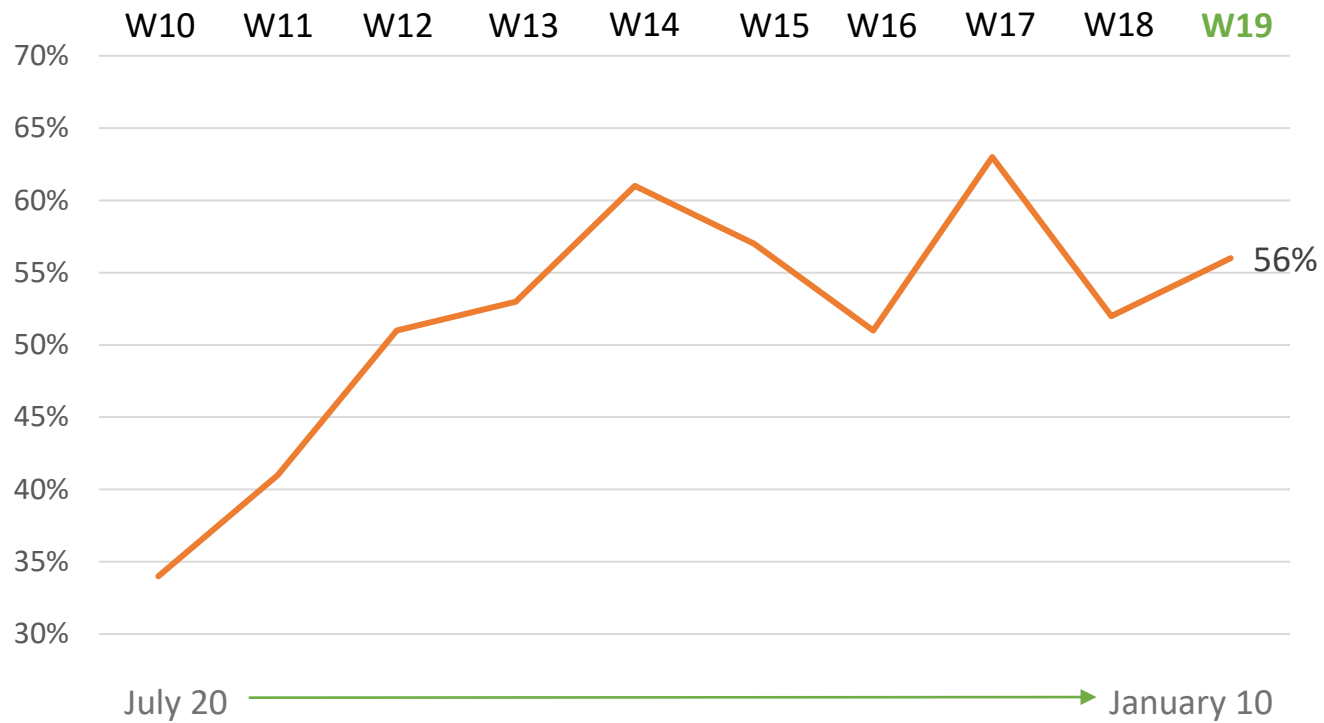
Wave 16 responses collected November 9 to November 22, 2020  
 Wave 17 responses collected November 30 to December 13, 2020  
 Wave 18 responses collected December 14 to December 27, 2020  
 Wave 19 responses collected December 28, 2020 to January 10, 2021  
 Totals may not add to 100% due to rounding  
 Source: NIC Executive Survey Insights

## Change in Occupancy By Care Segment: Current vs. One Month Prior



Wave 16 responses collected November 9 to November 22, 2020  
 Wave 17 responses collected November 30 to December 13, 2020  
 Wave 18 responses collected December 14 to December 27, 2020  
 Wave 19 responses collected December 28, 2020 to January 10, 2021  
 Totals may not add to 100% due to rounding  
 Source: NIC Executive Survey Insights

## Organizations Offering Rent Concessions



Source: NIC Executive Survey Insights



## COVID-19 Test Results Typically Come Back Within...

— 2-days or less    — 3-5 days    — 7 days or more

