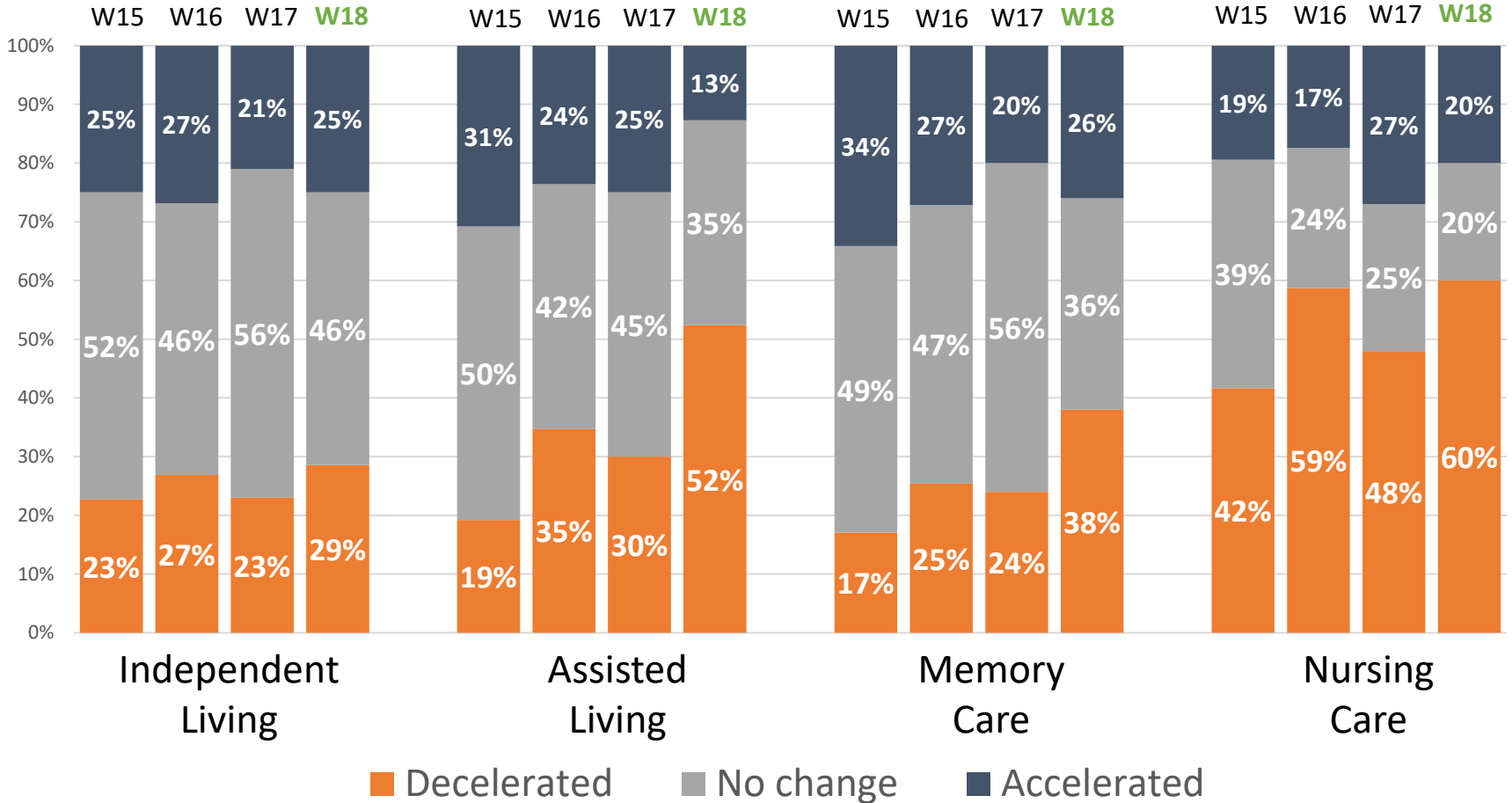


Executive Survey Insights Wave 18 Dec. 14 – Dec. 27, 2020

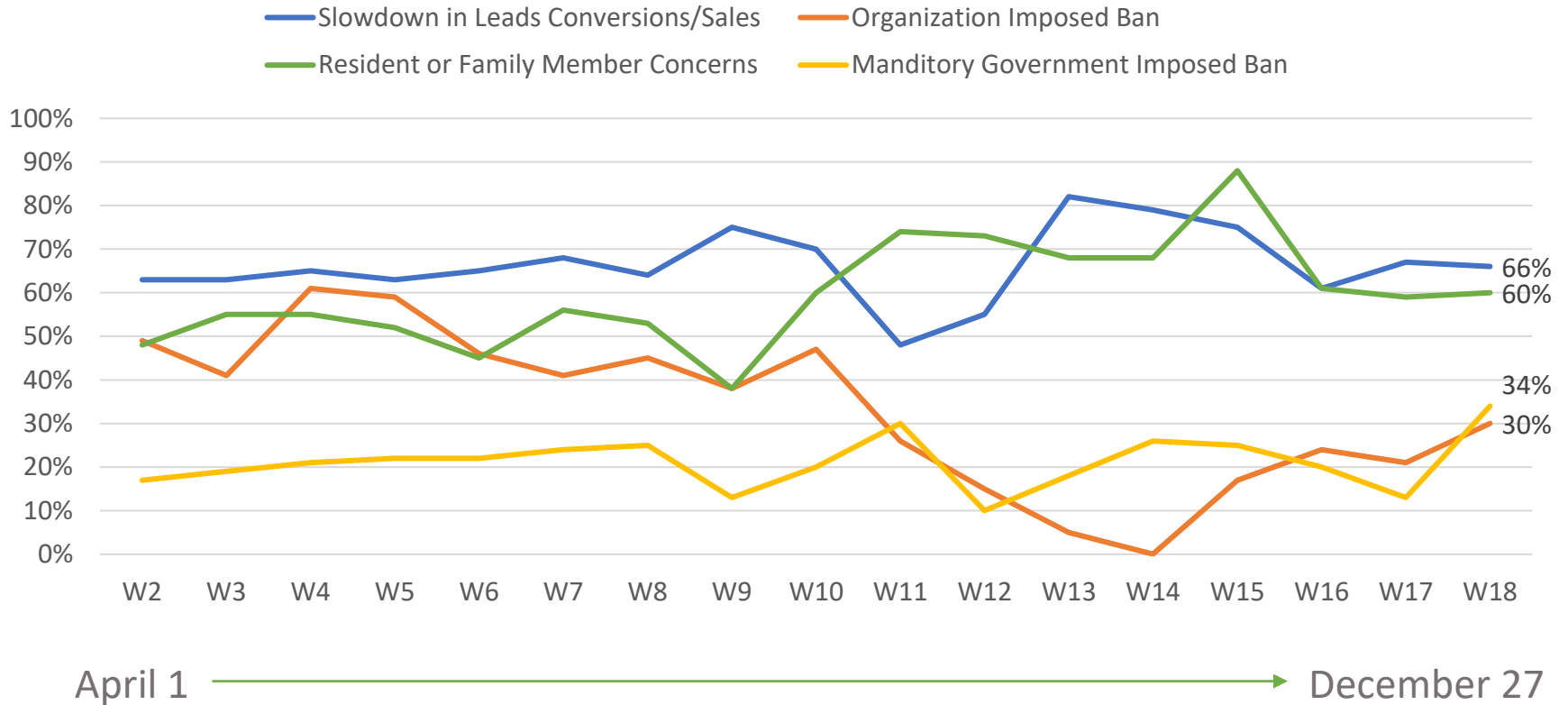
- Report Graphs

Pace of Move-Ins in Past 30-Days



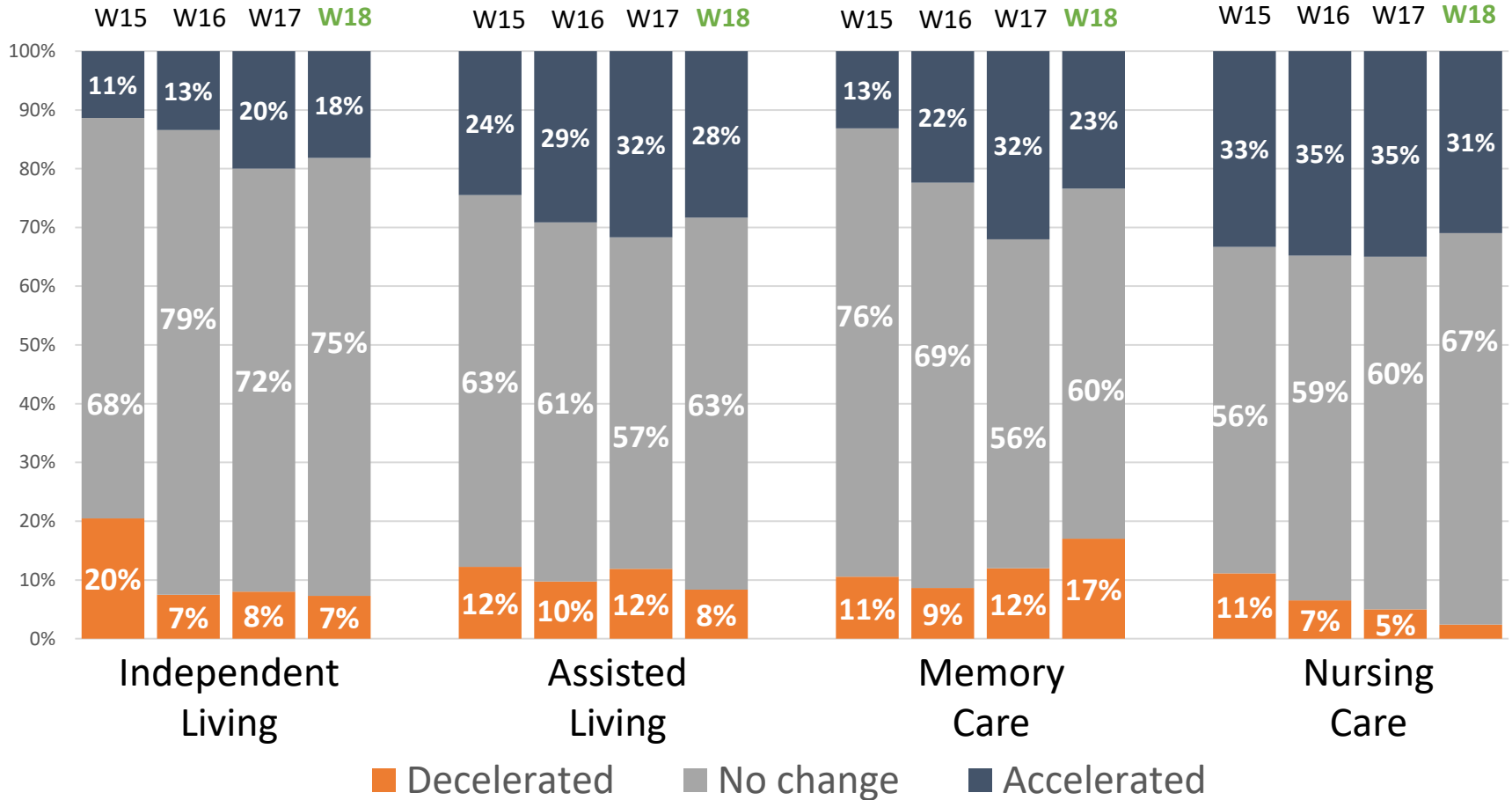
Wave 15 responses collected October 26 to November 8, 2020
 Wave 16 responses collected November 9 to November 22, 2020
 Wave 17 responses collected November 30 to December 13, 2020
 Wave 18 responses collected December 14 to December 27, 2020
 Totals may not add to 100% due to rounding
 Source: NIC Executive Survey Insights

Reasons for Deceleration in Move-Ins in Past 30-Days



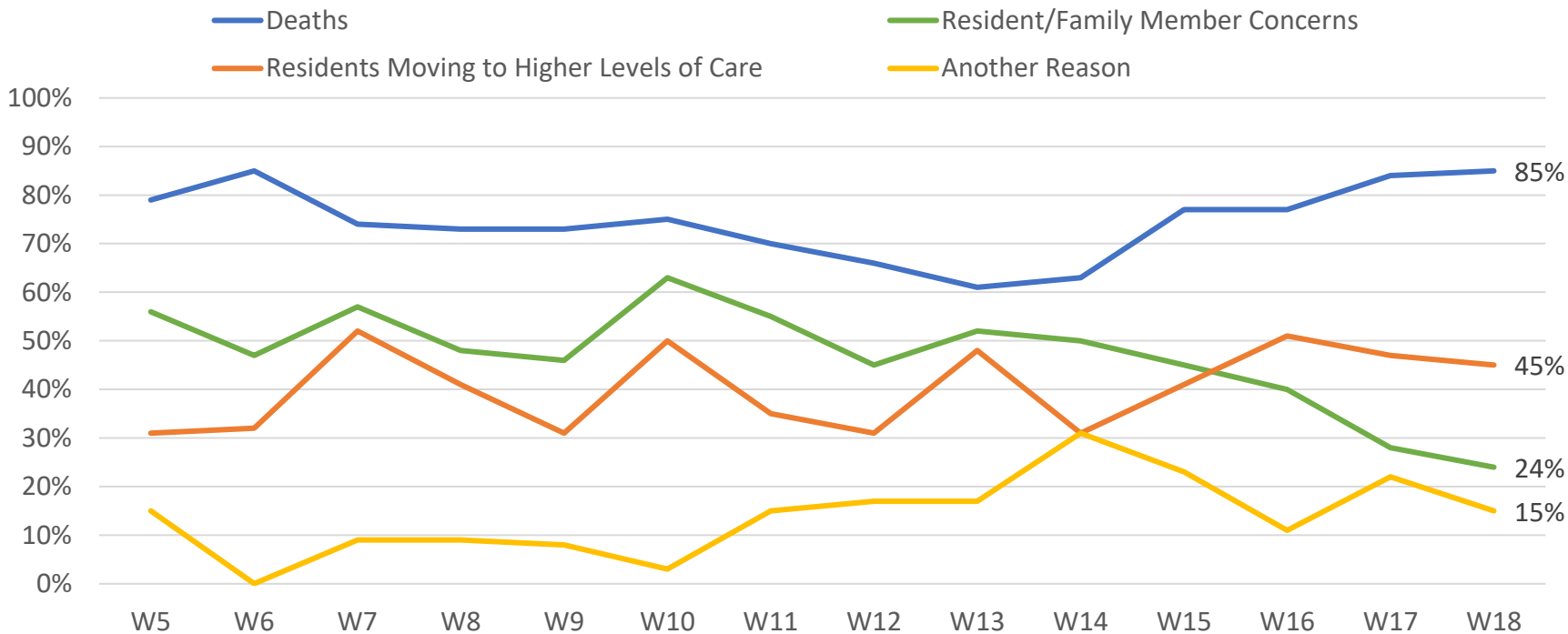
Question was not asked prior to April 1, 2020
 Source: NIC Executive Survey Insights

Pace of Move-Outs in Past 30-Days



Wave 15 responses collected October 26 to November 8, 2020
 Wave 16 responses collected November 9 to November 22, 2020
 Wave 17 responses collected November 30 to December 13, 2020
 Wave 18 responses collected December 14 to December 27, 2020
 Totals may not add to 100% due to rounding
 Source: NIC Executive Survey Insights

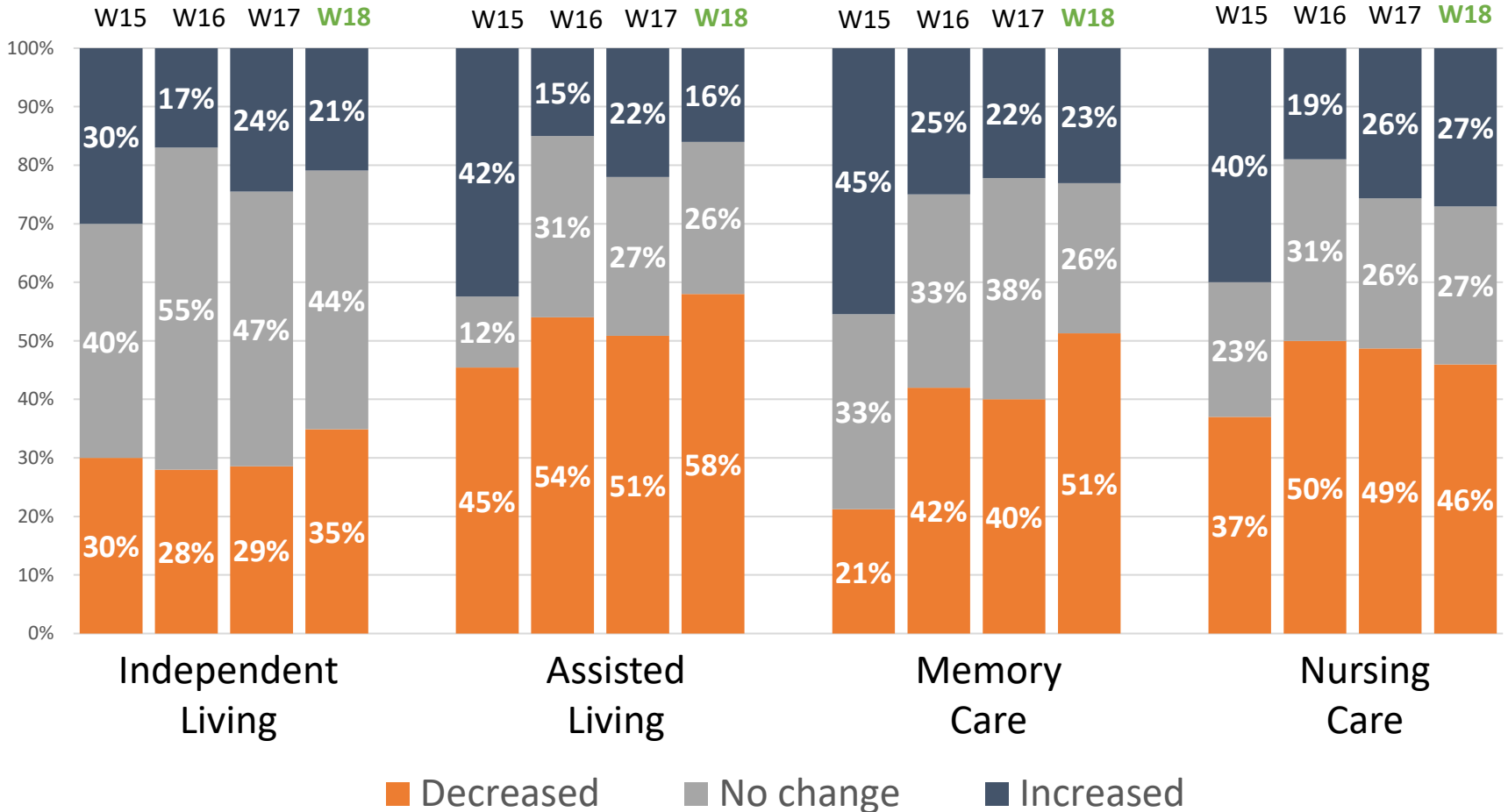
Reasons for Acceleration in Move-Outs in Past 30-Days



April 1
→
 December 27

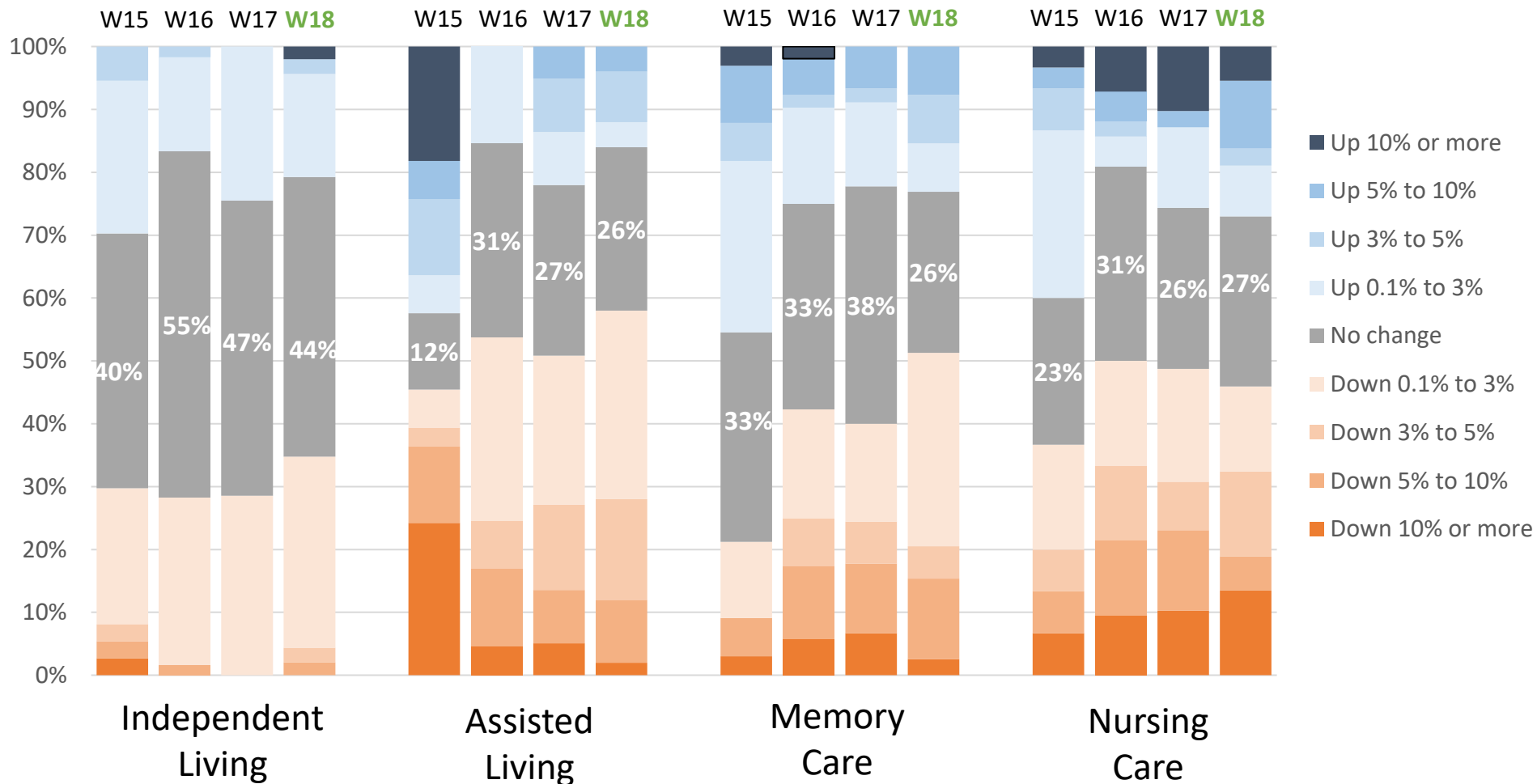
Question was not asked prior to April 1, 2020
 Source: NIC Executive Survey Insights

Change in Occupancy by Care Segment: Current vs. One Month Prior



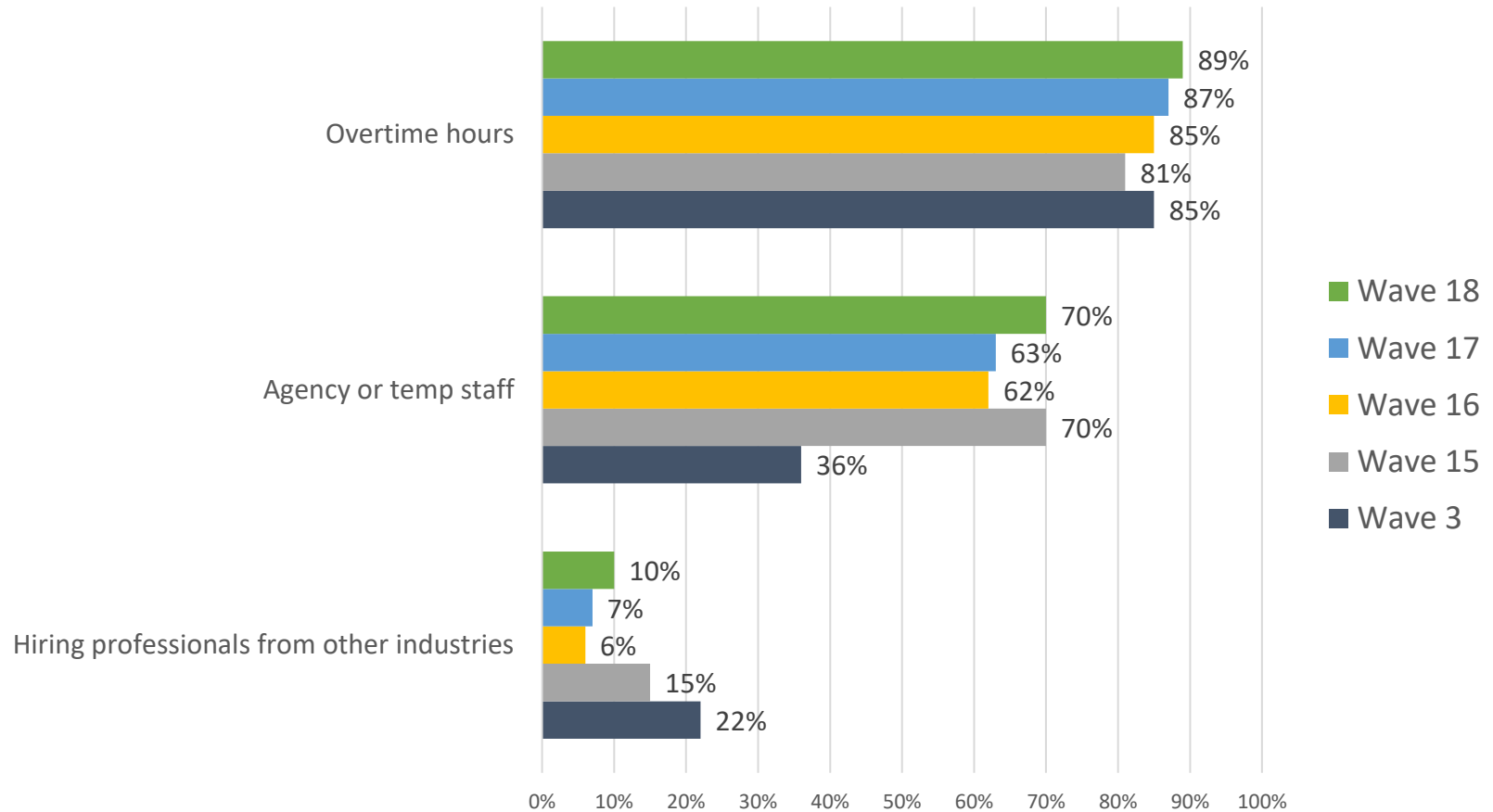
Wave 15 responses collected October 26 to November 8, 2020
 Wave 16 responses collected November 9 to November 22, 2020
 Wave 17 responses collected November 30 to December 13, 2020
 Wave 18 responses collected December 14 to December 27, 2020
 Totals may not add to 100% due to rounding
 Source: NIC Executive Survey Insights

Change in Occupancy By Care Segment: Current vs. One Month Prior



Wave 15 responses collected October 26 to November 8, 2020
 Wave 16 responses collected November 9 to November 22, 2020
 Wave 17 responses collected November 30 to December 13, 2020
 Wave 18 responses collected December 14 to December 27, 2020
 Totals may not add to 100% due to rounding
 Source: NIC Executive Survey Insights

Organizations Backfilling Staffing Shortages With...



Wave 3 responses collected April 13 to April 19, 2020

Wave 15 responses collected October 26 to November 8, 2020

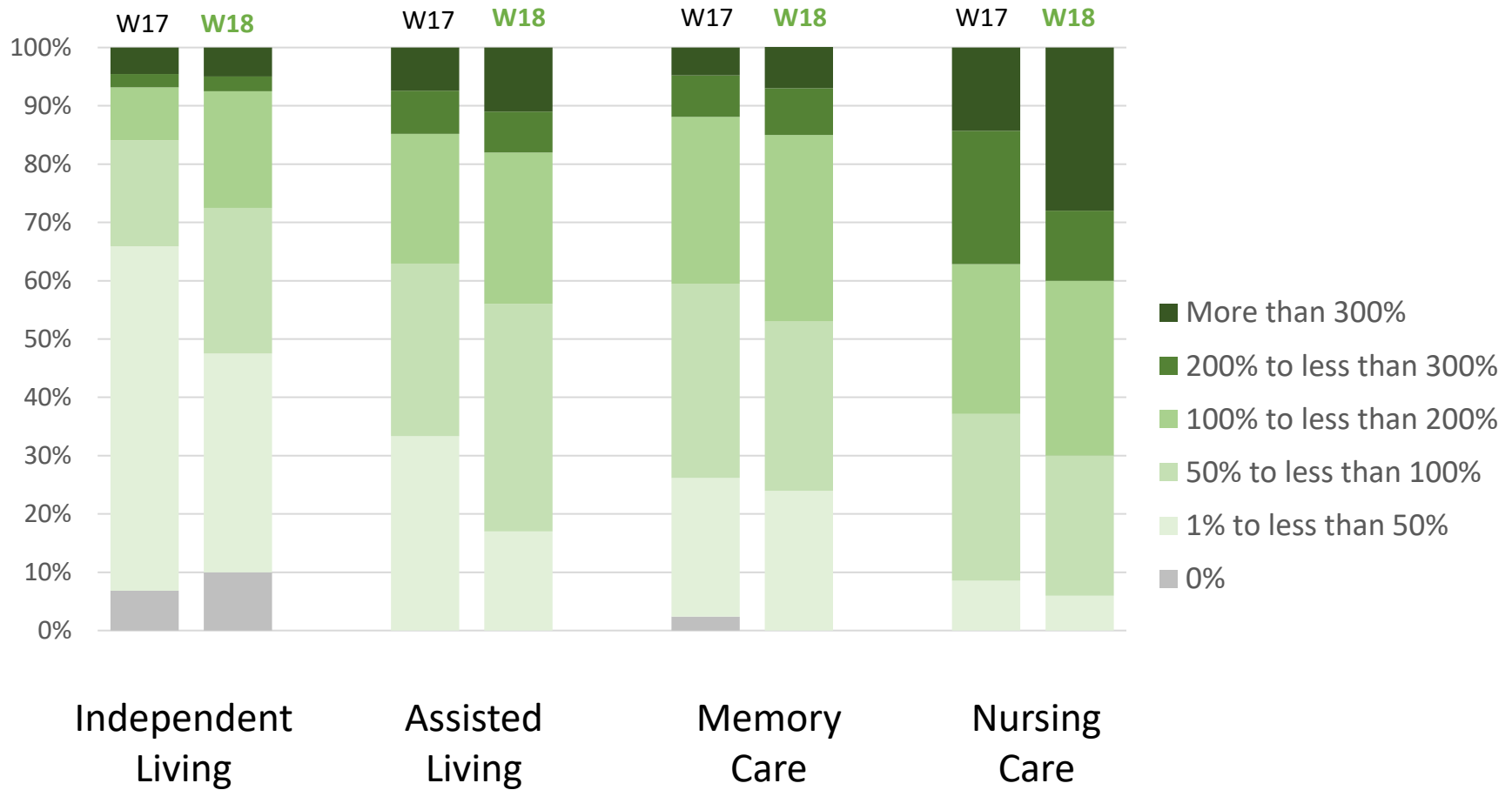
Wave 16 responses collected November 9 to November 22, 2020

Wave 17 responses collected November 30 to December 13, 2020

Percent of responses shown

Source: NIC Executive Survey Insights

Estimated Increases in PPE Budgets



Wave 17 responses collected November 30 to December 13, 2020

Wave 18 responses collected December 14 to December 27, 2020

Totals may not add to 100% due to rounding

Source: NIC Executive Survey Insights