

## **RSF PARTNERS: SUMMER INTERNSHIP OPPORTUNITY**

Position: Summer Analyst  
Industry: Real Estate Private Equity  
Dates: Summer 2020  
Location: Dallas, TX  
Eligibility: Candidates for a bachelor's degree graduating in spring 2021  
Website: <https://rsfpartners.com/>

### FIRM OVERVIEW

RSF Partners is a mid-market private equity firm that invests in real estate assets and related businesses. The firm focuses on pockets of inefficiency in the industry, which have historically included distressed mortgages, senior living, industrial, residential lots and other opportunistic commercial real estate. Since its formation in 1998, the firm has raised seven discretionary private equity funds totaling over \$1 billion in equity. The firm began investing its seventh fund in 2018.

RSF's primary objectives are to:

- Provide attractive returns to its investors
- Protect investment capital by seeking proper credit enhancements and downside protection
- Retain significant control over invested assets through active asset management

RSF's value-oriented investment model entails a commitment to data analysis at an industry level and at the individual market level. RSF works with best-in-class operators and developers to acquire and develop quality assets across the U.S. and Europe. Investments are structured with an emphasis on alignment of interests between investors and operating partners.

### OPPORTUNITY

RSF, currently a 16-person team, is looking to hire a summer analyst to join the firm's investment team for summer 2020. The position will focus on mastering and refining existing investment models and predictive market feasibility models. In addition to primary data analysis duties (e.g. analyzing local demographic, economic, and supply/demand data), the analyst will assist in critical firm functions including, but not limited to, underwriting, execution, asset management, firm presentations, and fund operations.

### SCOPE AND RESPONSIBILITIES

- Use databases and analytical tools to help screen new investment opportunities
- Underwrite investment opportunities, including developing transaction-specific financial models and conducting local market analysis
- Assist in the preparation of investment committee presentations
- Refine, maintain and update proprietary databases and analytical tools
- Refine, maintain and update asset management models

- Work alongside operating partners to strengthen relationships, manage assets, and enhance investment processes

#### QUALIFICATIONS WE ARE LOOKING FOR

- Candidate for a bachelor's degree with at least a 3.5/4.0 GPA
- Graduating in spring 2021
- Experience in the finance industry, real estate, personal investing, or a relevant academic background and/or proven interest in investing
- High energy level and ability to work independently and with attention to detail
- Excellent analytical and quantitative skills
- Strong oral and written communication abilities
- Desire to work in a demanding and challenging organization
- Proven proficiency in Microsoft Excel and PowerPoint
- Strong interpersonal skills and ability to grow with the organization
- Interest in working in Dallas, TX

RSF is looking for a summer analyst with strong intellectual curiosity paired with a passion for investing and analytics. The ideal candidate might easily pivot from building a sophisticated financial model or database to presenting in an investment committee meeting. RSF maintains an open, entrepreneurial, and collegial work environment. The summer analyst will have the opportunity to learn from and work directly with senior partners at the firm and will participate as a critical member of RSF's investment team.

#### TO APPLY

Interested college juniors should send their resume, cover letter, and college transcript to William Barns and Richard White: [wbarns@rsfpartners.com](mailto:wbarns@rsfpartners.com) & [rwhite@rsfpartners.com](mailto:rwhite@rsfpartners.com).