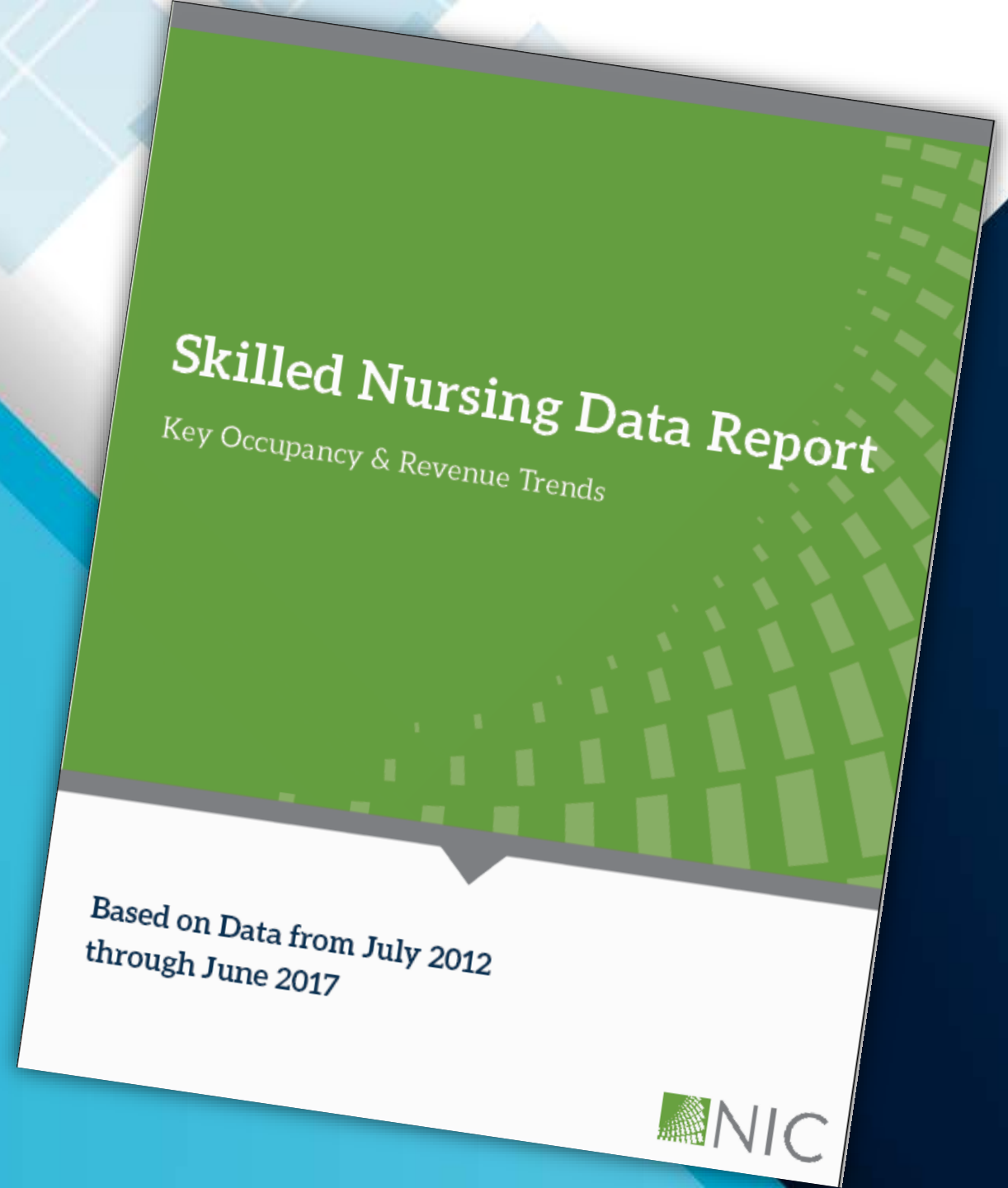


Recently Released Reports

2Q17 Skilled Nursing Data Report

Contact Bill Kauffman
bkauffman@nic.org



We Really Want to Hear From You!



- Please Take a Few Minutes to Complete Today's Session Evaluation
- Accessible in the Conference App

The Evolving SNF World: Where Are the Investment Opportunities?

Wednesday, September 27
11:15 a.m. – 12:15 p.m. CDT
Chicago X



Moderated By:

Bill Kauffman
Senior Principal, Research & Analytics
NIC



Speakers:

Jacquelyn Kung
Principal
Atruya, LLC

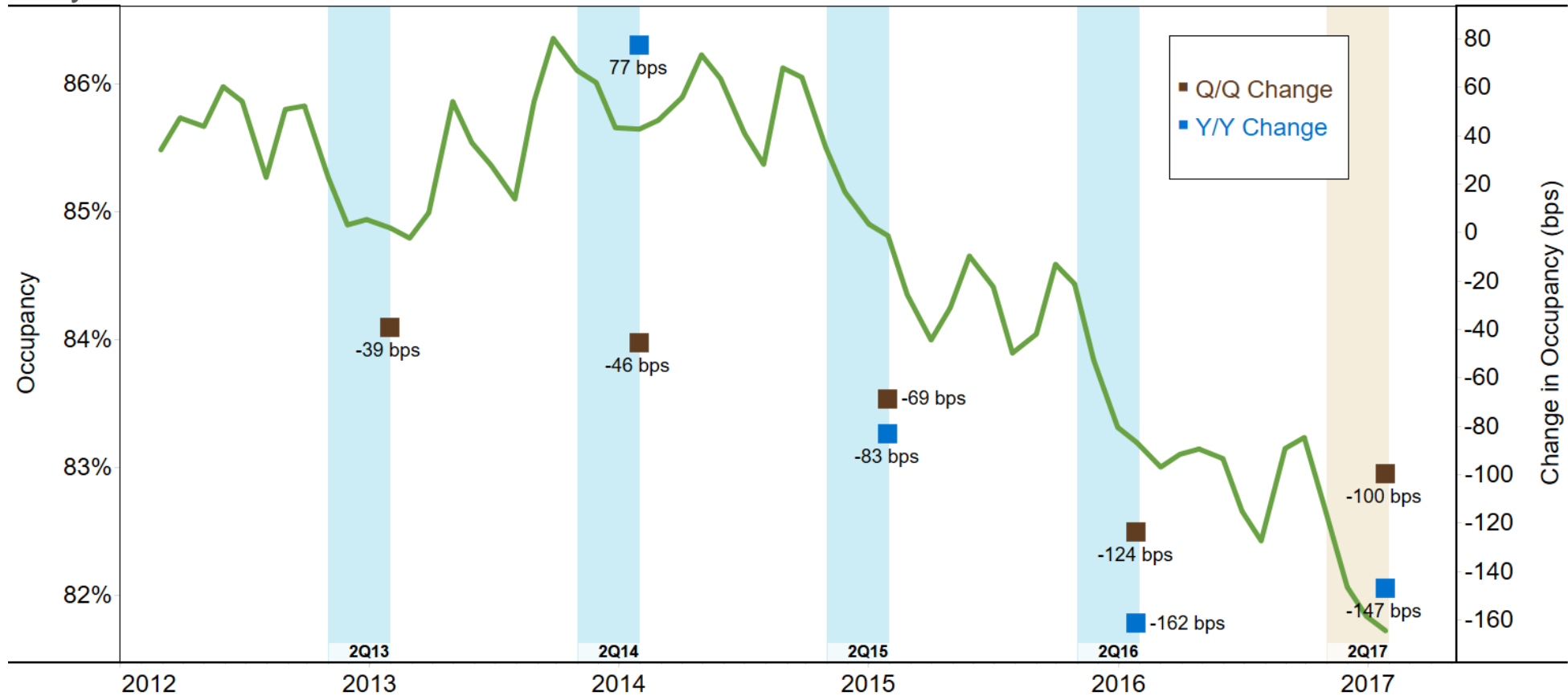
Rick Matros
Chairman, CEO & President
Sabra Health Care REIT, Inc.

Anne Stuart
EVP & CFO
Avalon Health Care

Occupancy Hits Lowest Level in Five Years

Skilled Nursing Occupancy (%)

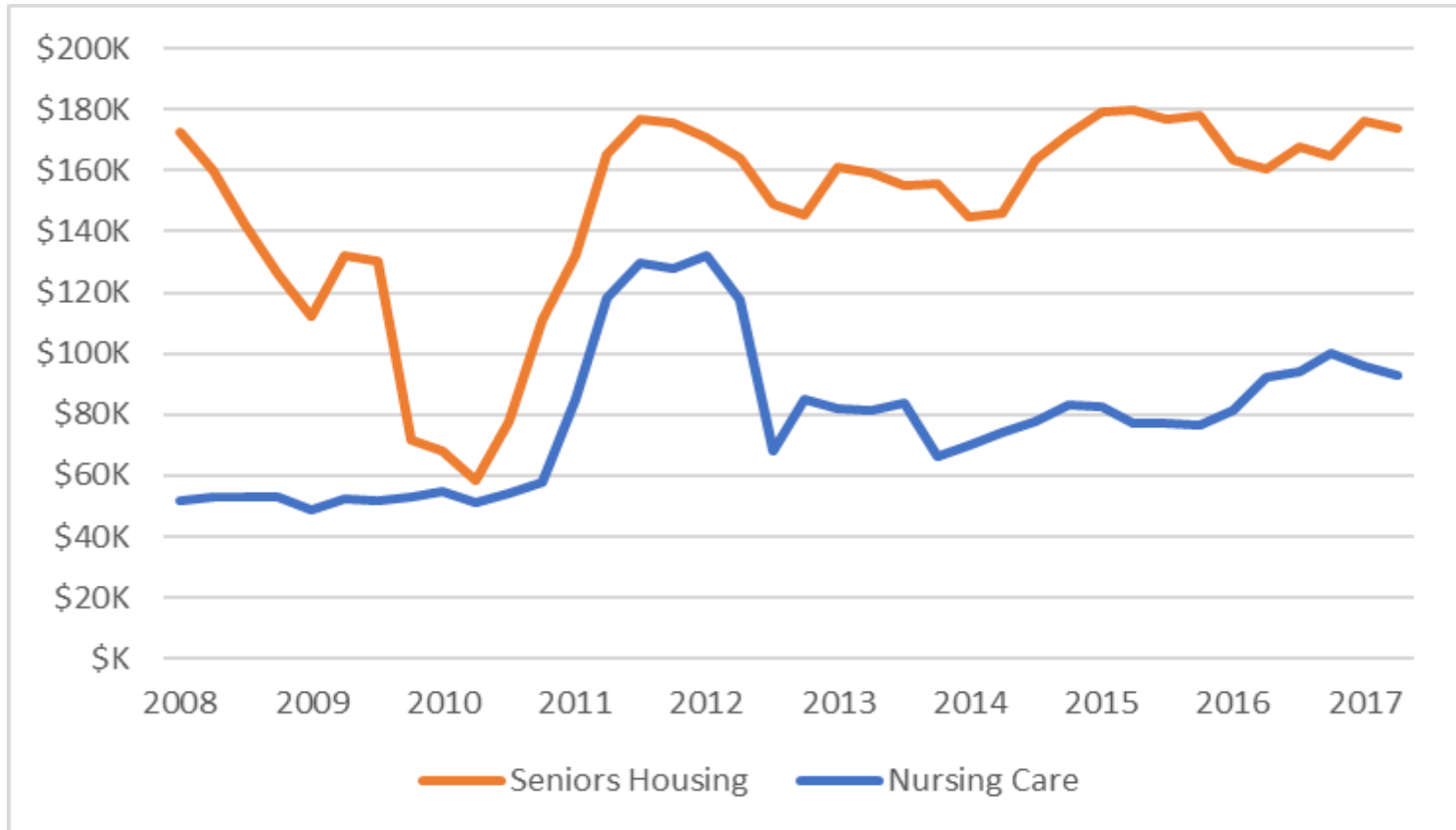
July 2012 to June 2017



Source: NIC Skilled Nursing Data Initiative
© 2017 National Investment Center for Seniors Housing & Care (NIC). All rights reserved.

Pricing Remains Relatively Stable

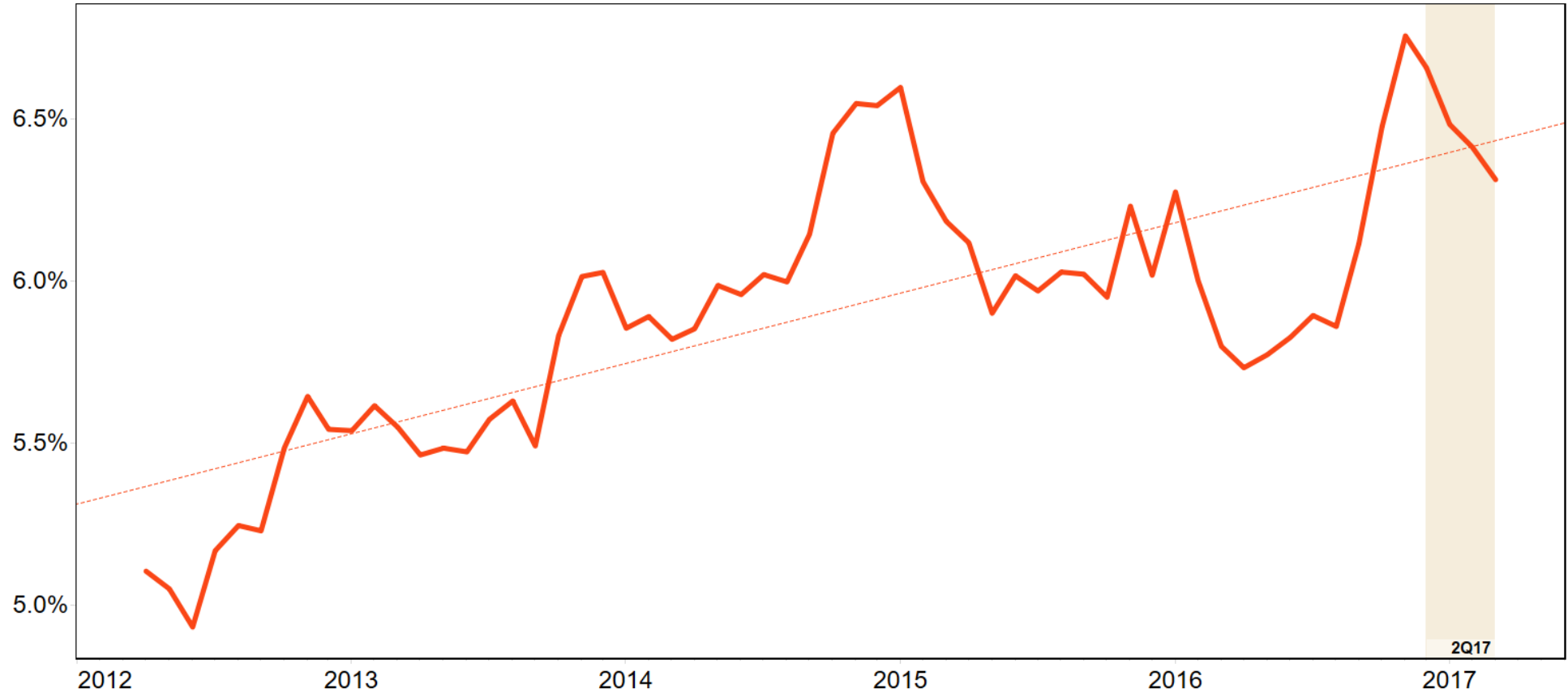
Seniors Housing & Care Transactions Rolling 4-Quarter Price Per Unit
U.S. | 1Q08 – 2Q17



Source: NIC MAP® Data Service, Real Capital Analytics

Trends Indicate Managed Medicare Penetration on the Rise

Managed Medicare Patient Day Mix
July 2012 to June 2017



Source: NIC Skilled Nursing Data Initiative
© 2017 National Investment Center for Seniors Housing & Care (NIC). All rights reserved.

Panel Discussion & Audience Questions

Bill Kauffman
Senior Principal, Research & Analytics



Anne Stuart
EVP & CFO



Jacquelyn Kung
Principal



Rick Matros
Chairman, CEO & President





2017

NIC Fall Conference

Investing in Seniors Housing and Care Properties