

Summer Analyst Job Description

Lancaster Pollard is a leading financial services firm focusing exclusively on the senior living and healthcare sectors nationwide. Lancaster Pollard provides its clients, which include both tax-exempt and for-profit organizations, private equity backed firms, REITs, investors, and lenders, with a full suite of financing and strategic solutions. This includes investment banking, mortgage banking, private equity, a variety of direct balance sheet lending options, and mergers and acquisitions.

We bridge the gap between capital and our clients to help them achieve their goals. We do this by leveraging our collaborative culture to provide exceptional customer service, innovative financial solutions and meaningful long-term partnerships.

Position Summary:

Lancaster Pollard is recruiting junior undergraduate students for its Summer Analyst Program located at its headquarters in Columbus, Ohio. The program will last approximately 10-12 weeks and will provide exposure to all of Lancaster Pollard's business lines. Summer Analysts will participate in the firm's full-time Analyst onboarding training program focusing on the sectors covered and services provided by the firm. Summer Analysts will also be assigned to a variety of live transactions to assist with the due diligence, analysis, and closing. Lastly, Summer Analysts will be asked to complete research projects for senior management analyzing topics such as possible new business ventures or recent developments within the sectors covered by the firm.

Position Highlights:

The Summer Analyst Program is an instrumental part of Lancaster Pollard's full-time Analyst hiring strategy. Lancaster Pollard is a rapidly growing company and fills many of its full time Analyst positions by hiring Summer Analysts. The firm has also historically promoted out of the full-time Analyst staff into more senior level positions with the company. In fact, many of Lancaster Pollard's current executive leadership are products of the internship and subsequent Analyst programs, including the CEO and two Senior Managing Directors.

An internship at Lancaster Pollard is a unique opportunity to gain exposure to a wide variety of financing options including investment banking, mortgage banking, private equity and M&A due to the firm's broad platform. Deal and project assignments can be modified to match the desires and interest of individual Summer Analysts. Summer Analysts also have the opportunity to work with the firm's trading desk to develop a deeper understanding of the capital markets.

Lancaster Pollard prides itself on treating all its employees, including Summer Analysts, with dignity and respect. As Lancaster Pollard has become reliant on the internship program to provide deal assistance and project completion, Summer Analysts are only assigned meaningful tasks that add value to the firm and its

clients. Summer Analysts work directly with all levels in the company including Associates, Underwriters, Bankers and senior leadership as well as interact with clients. This philosophy has been well-received by past program participants as over 90% of Summer Analysts offered a full-time position at Lancaster Pollard upon completion of the internship program accepted the offer.

Example Tasks:

- Perform comprehensive financial analysis for both debt and equity transactions
- Creation of credit profiles, mortgage insurance applications, offering memoranda, management and board presentations, pitch books and other material relevant to originating and executing leveraged finance, private financings, and M&A transactions
- Manage deals from engagement to closing including day-to-day interactions with clients, agencies, investors and other funding participants
- Research projects

Desired Qualities:

- Highest degree of integrity and professionalism
- Able to work independently as well as function in a team-oriented setting
- Ability to manage multiple, simultaneous projects and function under tight time frames
- Strong aptitude for accuracy and detail
- Ability to clearly articulate credit and business concepts both verbally and in writing
- Initiative and strong sense of personal motivation as well as responsibility
- Analytical and conceptual thinking, exceptional with Excel, Word and PowerPoint

Applications: Any interested and qualified candidates should apply [HERE](#)

FLSA Status: Paid Internship

Salary: Compensation is commensurate with experience.

Lancaster Pollard is a **nonsmoking** company and an equal opportunity employer.

Lancaster Pollard's recognitions for growth, strategic direction and ethics include the "Inc. 5,000" list of the fastest-growing private firms in the nation, Columbus Business First's "Fast 50", Ernst & Young's Entrepreneur of the Year Award, and the Central Ohio Better Business Bureau's Torch Award for marketplace ethics.