

Property Name	Metro	State	County	Zip Code	Property Type	Campus Type	Occ Index	AMR Index	My Properties				Competitor Set			
									Occ	Occ YoY (bps)	AMR	AMR YoY	Occ	Occ YoY (bps)	AMR	AMR YoY
Property 1	New York, NY	NJ			Majority AL	FreeStanding	1.02	0.99	92.73%	182	\$3,975	0.00%	90.78%	185	\$3,997	0.79%
Property 2	Philadelphia, PA	PA			Majority AL	Combined	1.07	1.51	94.17%	-291	\$6,060	4.58%	87.85%	30	\$4,023	1.36%
Property 3	New York, NY	NJ			Majority AL	FreeStanding	0.88	0.90	82.61%	145	\$4,319	0.00%	93.86%	-85	\$4,807	2.55%
Property 4	Philadelphia, PA	PA			Majority AL	Combined	1.06	1.30	93.62%	106	\$5,589	11.88%	88.09%	-226	\$4,294	1.30%
Property 5	New York, NY	NY			Majority AL	Combined	1.00	1.48	92.44%	174	\$6,597	0.34%	92.81%	-25	\$4,443	1.83%
Property 6	New York, NY	NJ			Majority AL	FreeStanding	1.04	0.94	98.10%	80	\$4,525	6.63%	94.43%	-40	\$4,839	2.09%
Property 7	New York, NY	NJ			Majority AL	FreeStanding	1.10	1.32	100.00%	0	\$5,566	5.18%	91.06%	102	\$4,225	0.65%
Property 8	Philadelphia, PA	PA			Majority AL	FreeStanding	0.99	1.04	88.24%	146	\$4,445	6.10%	88.78%	81	\$4,263	2.33%
Property 9	New York, NY	NJ			Majority AL	FreeStanding	1.10	1.01	100.00%	385	\$4,309	0.53%	90.84%	81	\$4,271	0.87%
Property 10	New York, NY	NY			Majority AL	Combined	1.06	1.15	97.01%	-75	\$4,775	6.56%	91.67%	-281	\$4,165	4.58%
Property 11	New York, NY	NJ			Majority AL	FreeStanding	1.07	1.30	98.08%	385	\$5,884	5.63%	91.26%	-70	\$4,523	1.56%
Property 12	New York, NY	NJ			Majority AL	FreeStanding	0.98	1.10	90.91%	-364	\$5,249	3.36%	93.22%	-210	\$4,754	2.39%
Property 13	Philadelphia, PA	NJ			Majority AL	Combined	1.06	1.64	94.40%	80	\$6,334	7.35%	89.17%	-344	\$3,858	1.71%
Group							1.02	1.18	92.8%	136			89.8%	-287		

Occ Index = My Property OCC/Competitor OCC

AMR Index = My Property AMR/Competitor AMR

OCC YoY (bps) = year over year change in occupancy expressed in basis points

AMR = Average Monthly Rate + Fees for the dominant service type

AMR YoY = year over year change in AMR

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