




2011 Regional Symposium • March 7-8, 2011 • Hyatt Regency Century Plaza Hotel
Who'll Finance My Deal? And on What Terms?

Tuesday, March 8, 11:00 a.m. - 12:00 p.m. – Olympic 2

SPEAKER BIOS

sponsored by:

	<p>Peter Delmage (Moderator)</p> <p>GE Capital, Healthcare Financial Services Senior Vice President 8100 NE Parkway Drive, Suite 330 Vancouver, WA 98662 Phone: (360)514-5203 Email: peter.delmage@ge.com Assistant: Katie Tarpey Assistant Email: katie.tarpey@ge.com</p>	<p>Mr. Delmage is an originator with GE Capital HFS (Healthcare Financial Services). GE Capital offers the most comprehensive collection of resources to deliver business and financial solutions for companies engaged in the business of healthcare. GE Capital is a leading lender to the healthcare industry, with over \$17B of assets in all segments of the Healthcare Industry. HFS's Healthcare Real Estate unit has a \$7.5B portfolio of debt and equity investments in MOB's, ALF's and SNF's, having funded \$1.1B of debt in 2010. Mr. Delmage's specific product focus is seniors housing originations in the western region. Previously, he worked at various financial institutions, including Merrill Lynch Capital, Guaranty Bank and Fleet Financial Group. Mr. Delmage graduated from the University of Houston with a B.S. in Accounting and obtained a Graduate of Banking degree from Georgetown University (ABA-Stonier School of Banking).</p>
	<p>Steve Blazejewski, Sr.</p> <p>Health Care REIT, Inc. Vice President- Senior Housing 4500 Dorr Street, Toledo, OH 43615 Phone: (419)247-5650 Email: sblazejewski@hcreit.com Assistant: Karen Haubert Email: khaubert@hcreit.com</p>	<p>Steve Blazejewski is a Vice President- Seniors Housing with Health Care REIT, Inc., an S&P 500 company and real estate investment trust that invests across the full spectrum of senior housing and health care real estate. His role includes originating and facilitating new investment opportunities for the firm, and a variety of other corporate development initiatives. Prior to joining Health Care REIT, Mr. Blazejewski was with CSH, LLC, an affiliate of The Carlyle Group, a global private equity and investment firm. With CSH, Mr. Blazejewski participated in all aspects of the private equity investment cycle, including origination, acquisition, disposition, and portfolio and operations oversight. As a nuclear trained submarine officer in the United States Navy, Mr. Blazejewski was a member of the Superintendent's Staff at the United States Naval Academy where he assisted in the formation of the Academy's character development, ethics, and leadership programs, and also taught multiple accredited classes. Prior to his stint at the Academy he completed five submarine patrols in a variety of leadership roles including assistant engineering officer and communications officer. Mr. Blazejewski is a graduate of the United States Naval Academy and earned an MBA from the Smith School of Business at the University of Maryland with concentrations in finance and international business. He is a founding member of the NIC Future Leaders Council.</p>





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	<p>Dan Hill</p> <p>Seasons Management, LLC Chief Financial Officer 560 First Street, Suite 104 Lake Oswego, OR 97034 Phone: (503)675-3925 Email: dan@seasonsmanagement.com</p>	<p>Dan is currently the Chief Financial Officer of Seasons Management, LLC and a principal of Viridis Asset Management, LLC both based in Lake Oswego, Oregon. Seasons is a seniors housing management company that is part of the Jacobsen Real Estate Group of companies which includes Jacobsen Construction and Jacobsen Development Group, a team of companies focused on developing, owning and managing state of the art seniors housing projects in secondary markets in the Pacific Northwest and Northern California. Prior to joining Seasons Management, Dan served as Vice President of a senior housing private equity firm focused on direct investment in senior housing facilities including distressed assets. Prior to joining this group, he was an associate with the industry leading healthcare investment bank as part of the Healthcare Real Estate and Securitizations Group, providing over \$500 million in financing while he was part of the team. Dan started his career in seniors housing as the Vice President of Finance at one of the largest privately held Senior Housing companies in the United States where he managed the real estate portfolio finance department. During this time he secured over \$500 million in capital proceeds in addition to overseeing the financial reporting and analysis for the portfolio of assets, assisting in growing the company from 90 assets to over 200 during his tenure. He earned a B.S. in Business Administration from Trinity University in San Antonio, TX, and his MBA from Portland State University in Portland, Oregon.</p>
	<p>Jung Park</p> <p>CapitalSource Inc. Director 30699 Russell Ranch Road, Suite 200 Westlake Village, CA 91362 Phone: (818)540-2136 Email: jpark@capitalsource.com</p>	<p>Mr. Park is currently a Director in the Healthcare Real Estate Group at CapitalSource. He is responsible for originating loans in the skilled nursing facility, senior housing and medical office building sectors for CapitalSource Bank, a subsidiary of the parent company. Since joining CapitalSource in 2005, Mr. Park also was instrumental for acquiring skilled nursing facilities for CapitalSource's Healthcare REIT, which owned nearly 200 properties. He was responsible for negotiating with the sellers and securing HUD financing for the acquisitions. Prior to joining CapitalSource, Mr. Park worked at Arthur Andersen and Deloitte & Touche providing bankruptcy and turnaround consulting services for debtors and creditors in various industries, including the skilled nursing facility sector. Mr. Park graduated with honors from the University of California, Los Angeles with a B.A. in Business Economics.</p>



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Jeffrey C. Ringwald

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Mr. Ringwald joined Red Mortgage Capital, LLC in July 2008 as a Director in the Seniors Housing & Long Term Care Group. He is responsible for the origination and structuring of senior housing and long term care project loans. Over the past twelve years, he has been involved in the financing of more than \$2 billion of seniors housing and healthcare related assets across the United States. His strong background in health care finance includes experience with construction loans, bridge lending, acquisition financing, financial advisory services, mezzanine lending and permanent loan financing utilizing various capital sources including FHA, Fannie Mae DUS® and balance sheet. Prior to joining RED, Mr. Ringwald served as Principal and Manager of the Healthcare Finance Group at Prudential Mortgage Capital Company where he directed the strategic focus of the Seniors Housing lending platform on a national basis. Prior to that, he was with Guaranty Bank as a Senior Vice President in the Seniors Housing Finance Group. Mr. Ringwald received his Bachelor of Business Administration with a concentration in finance from Southern Methodist University.